PCP WISE Open Market Consultation

EXPANDEO 2025

12 June 2025 – 15:00-16:00

Funded by
the European Union

This project has received funding from the Horizon Europe Framework Programme (HORIZON) under grant agreement N° 101182917

Welcome & Opening remarks

Ana Lucia Jaramillo, Corvers

15:00 – 15:05

PCP WISE ID Card

PCP WISE is a forward-looking European project developing smart, sustainable solutions to improve **water management** and **climate resilience** by monitoring the Soil-Water-Vegetation-system. Using **space technology and environmental data**, it focuses on tackling major challenges like floods, wildfires, and infrastructure risks in both **urban and rural areas.**

Through a **Pre-Commercial Procurement** process, public buyers, researchers, and innovators are working together **to create a new solution** that will help Europe better prepare for and respond to the impacts of climate change.

- Builds on the **PROTECT CSA** project
- 12 Public Buyers and 14 support organizations
- **Lead procurer**: hetWaterschapshuis
- **Project coordination:** Barrabés
- **Duration**: 36 months
- **Overall budget**: €12M for suppliers

Agenda

15:00 – 15:05 (5min)	**Welcome & Opening remarks (Ana Lucia Jaramillo, Corvers)**
15:05 – 15:35 (30min)	**PCP WISE Project explained (Hans van Leeuwen, STOWA)** • **Why PCP WISE? (Problem definition)** • **Goals of this project** • **5 Use Cases** • **Holistic view / Interoperability**

15:35 – 15:45 (10min)	**OMC Guidelines (Ana Lucia Jaramillo, Corvers)**
	• **Most important highlights.**
	  • Explanation of the procedure / What's in it for you?
	  • Where to find information (OMC document, website, platform, RFI, etc.)
	  • Upcoming steps

15.45 - 15:55 (10min)	**Community building and matchmaking (Melissa Campagno, G.A.C.)** • Importance of combining skills / forming consortia • Matchmaking and Community platform (where to find)
15:55 – 16:00	**Closure remarks (including reference to the RFI) (Ana Lucia Jaramillo, Corvers)** Questions and answers & dialogue (to be continued after the session)
16:00 – …	***After the session we have more time for questions and dialogue. Several buyers from the PCP WISE consortium are present to engage in meaningful discussions!***

1. PCP WISE project explained

Hans van Leeuwen, STOWA

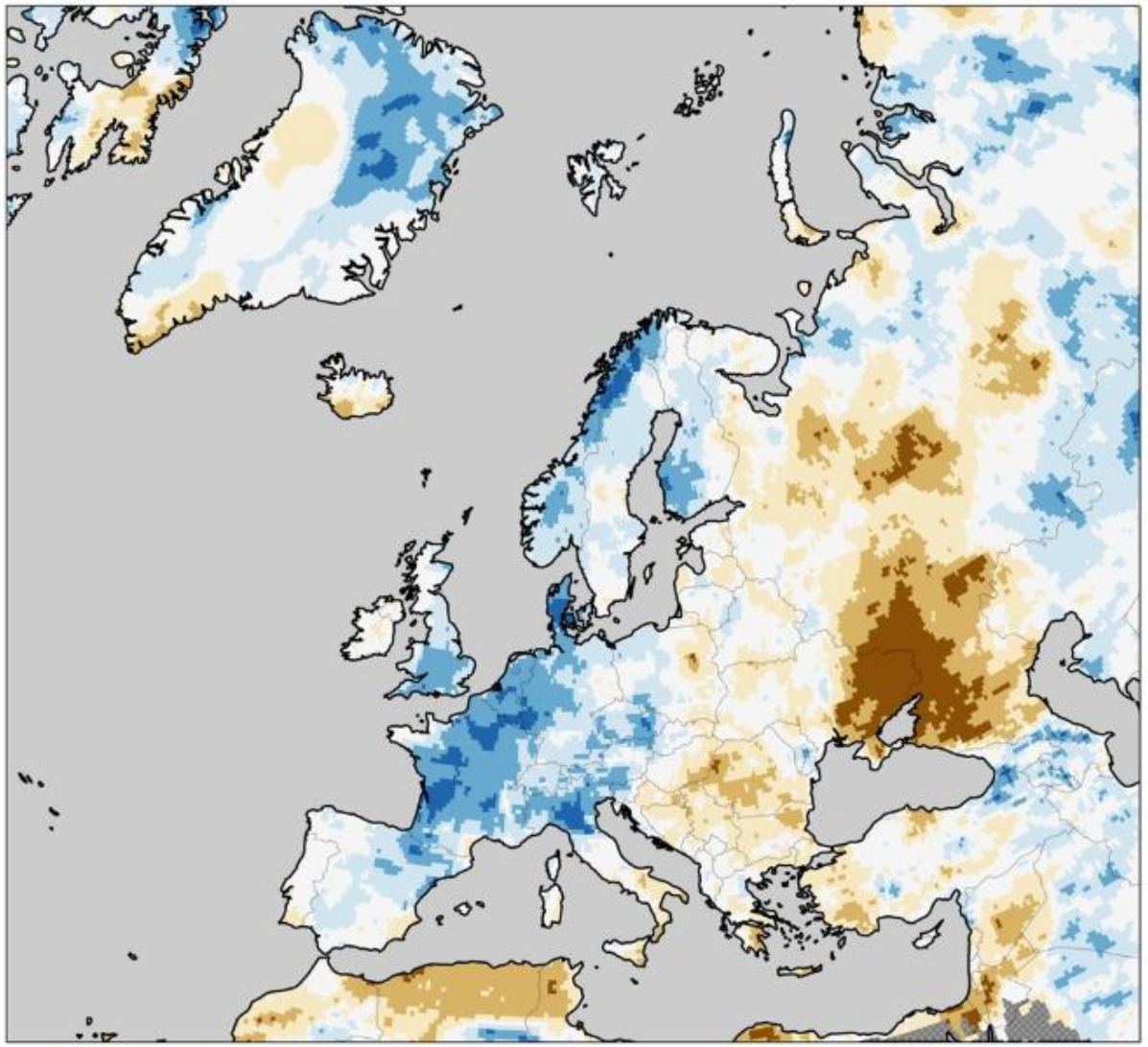
15:05 – 15:35

Climate Change on Water Resilience

- Climate Change in the last decades has a huge impact on our daily lives and forces us to **be better prepared** or resilient for extreme events as a result of this.
- Climate resilience could be defined as the **ability to anticipate, prepare for, and respond to hazardous events**, trends, or disturbances related to climate.
- A relevant portion of hazards in Europe is **water related**. To be more precise they are related to non regular water availability & spatial water distribution.
- In this presentation the **PCP WISE programme is positioned to support local actors** to build and work on climate change related water resilience

Anomalies and extremes in annual precipitation in 2024

Data: ERA5 (1979–2024) • Reference period: 1991–2020 • Credit: C3S/ECMWF

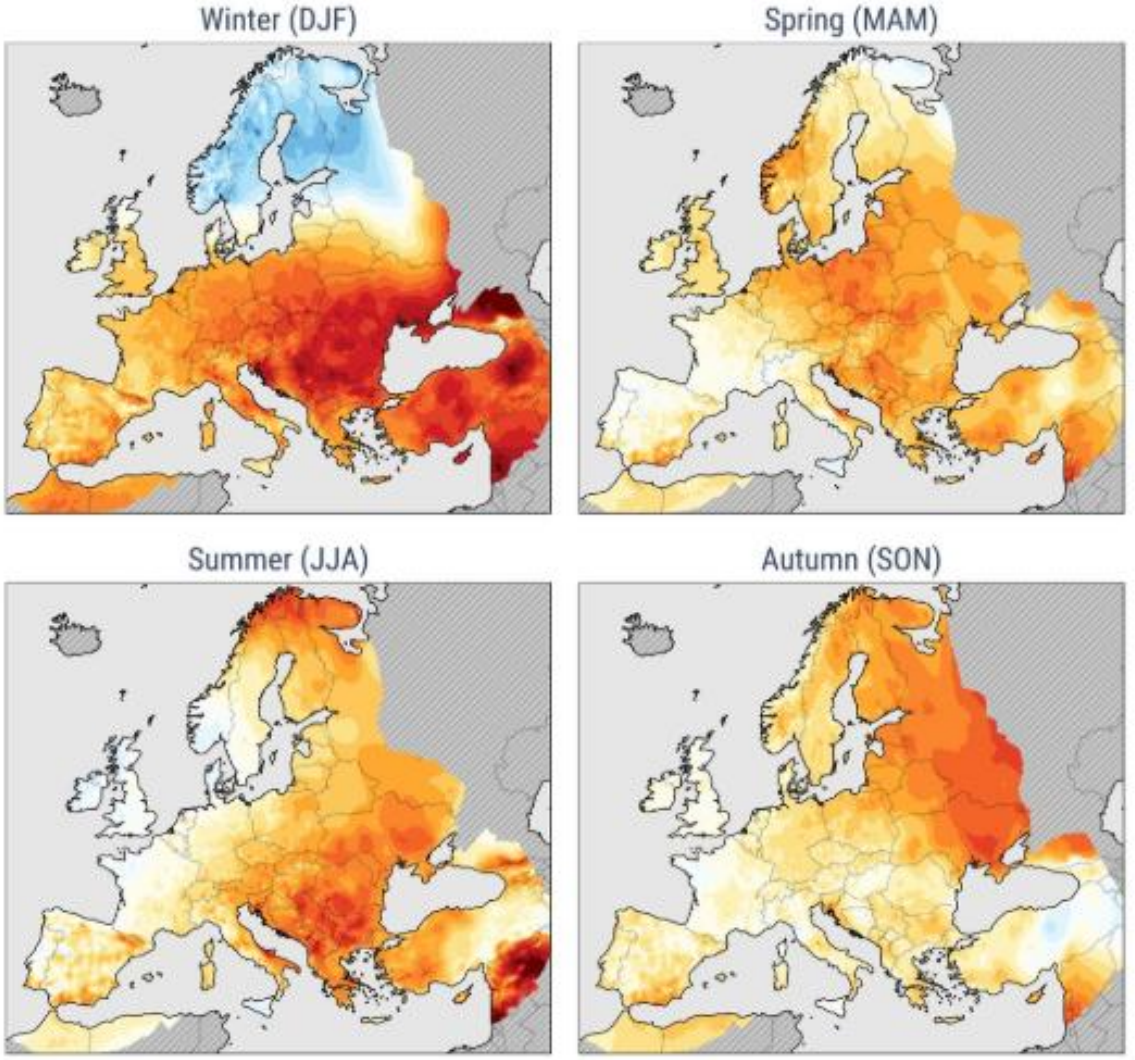


Driest | Much drier than average | Drier than average | Near average | Wetter than average | Much wetter than average | Wettest

PROGRAMME OF THE EUROPEAN UNION · Copernicus · Climate Change Service · IMPLEMENTED BY ECMWF

Anomalies in seasonal average surface air temperature in 2024

Data: E-OBS • Reference period: 1991-2020 • Credit: C3S/ECMWF/KNMI



PROGRAMME OF THE EUROPEAN UNION · Copernicus · Climate Change Service · IMPLEMENTED BY ECMWF

PCP WISE focus on Local Acting level!

The water distribution in European River basins is of transnational importance in this era of dynamic climate change.

On top of that there is a huge pressure on the wateravailability by numerous sectors (industry, agriculture, nature, consumption, etc).

The consequences of **local shortage or abundance of water in our soils** (groundwater and acquifer systems) and surface waters are increasing and **result in extreme situations to flooding, wildfires**, waterquality, productivity, etc problems.

The **current European climate tools available** give relevant insight in the large scale tendencies on these water related issues, but are **too generic** (but serve as relevant boundary conditions) for local and operational management.

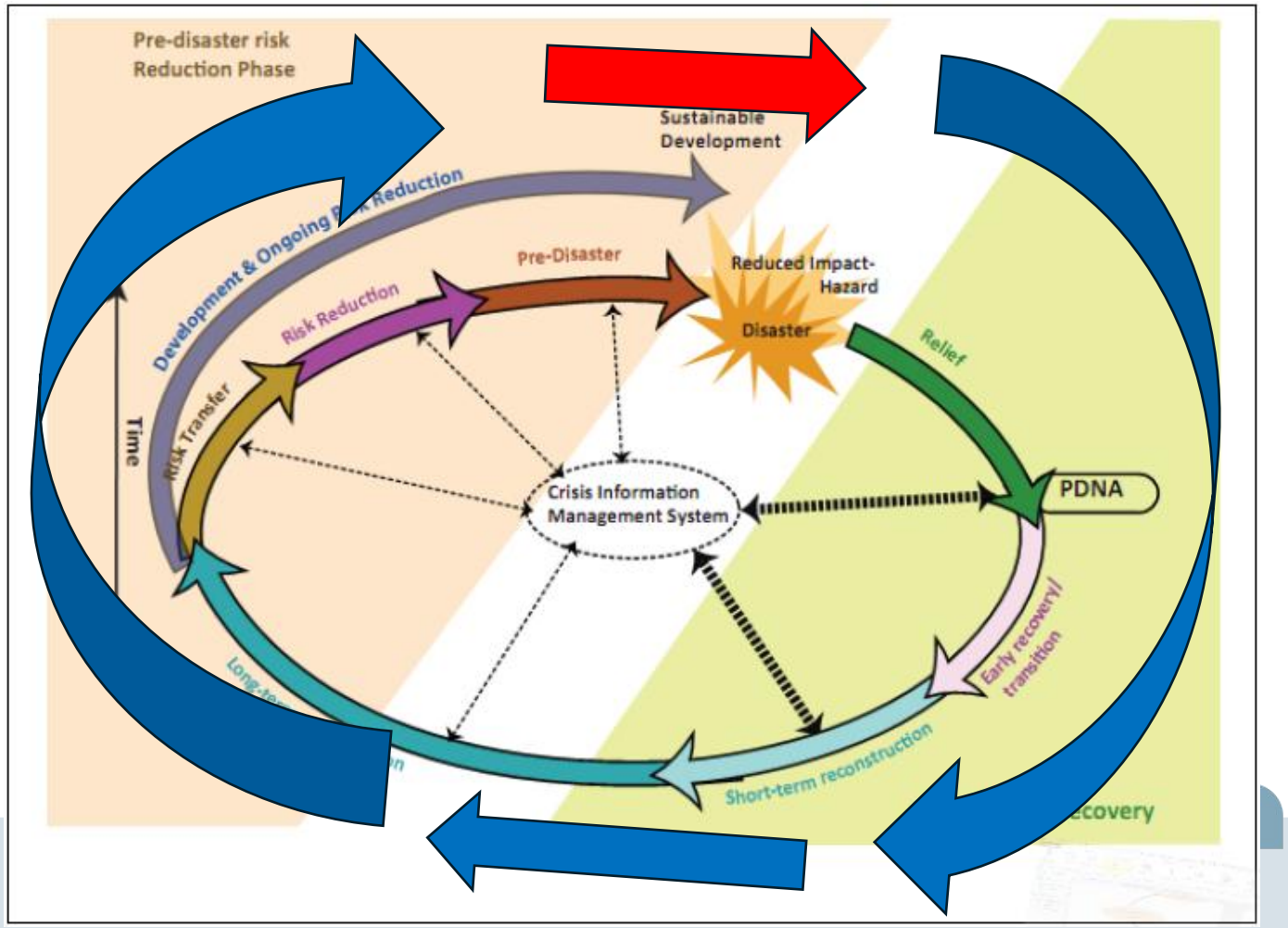
With **WISE we can complement these existing services** and **support local operational measures** in the context of national and European frameworks of adaptation and mitigation

WISE project focus on water intelligence in the pre-disaster phase supporting Resillience (too dry/wet)

Water Management (regular = blue) supported by space based unique water/climate information/intelligence for climate related crisis challenges (red) for different sectors in

rural/urban areas

(Floods, droughts/Fires, Infrastructure risk assessment & impact)



Climate challenges & Hydrology

The overarching challenge is to control & manage our

'soil-water-vegetation' system

to prevent extremes & improve water distribution

PCP WISE service porfolio to be delivered

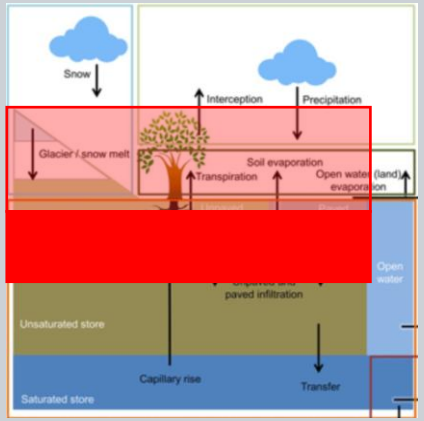
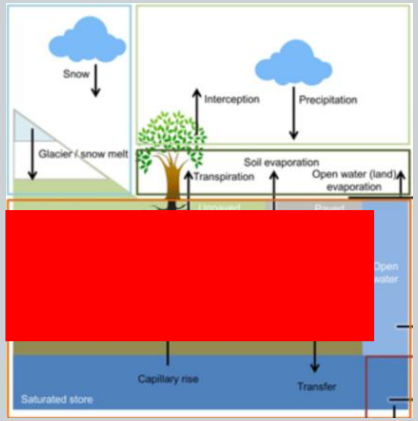
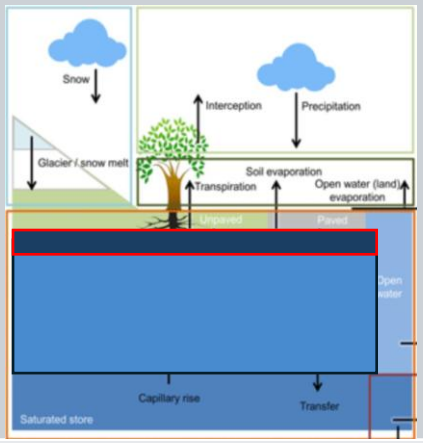
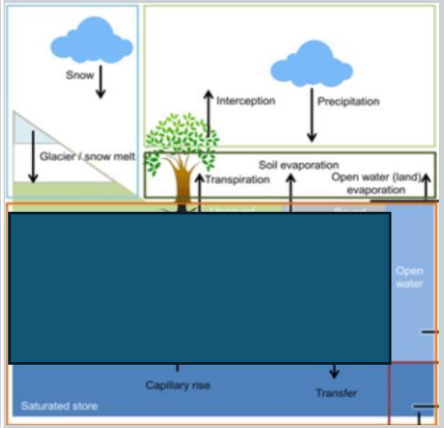
The PCP WISE basic Solution Direction (TRL8), 90% for all 5 representative use cases (Urban/Rural):

- Regular (daily) **Monitoring Soil-Water-Vegetation (SWV) conditions** in general (core product)
- Production (daily) intelligence **on Risks** (as a consequence of too wet/dry) per **sector**
- **Climate hindsight, forecast SWV** (2 decades) based on EU defined Climate scenarios (tbd)

On top of that specific RS apps related to above (10%):

- Problem Specific user/sector problem with RS – based solutions per representative usecase-related to local extreme SWV conditions

Soil-moisture-vegetation conditions are central !!

	Fast Onset	Slow Onset
Too Dry	 Dry (top) Soil & vegetation biomass	 Structural dry soil matrix
Impact	Wildfires (Dry Veg), Heat Islands	Subsidence infra/rural(Peat, Clay), agric/nature losses
Too Wet	 Top soil or whole matrix saturated	 Structural wet soil matrix
Impact	Runoff/flooding/erosion/etc	LT inundation/Crop/Veg/infra damage

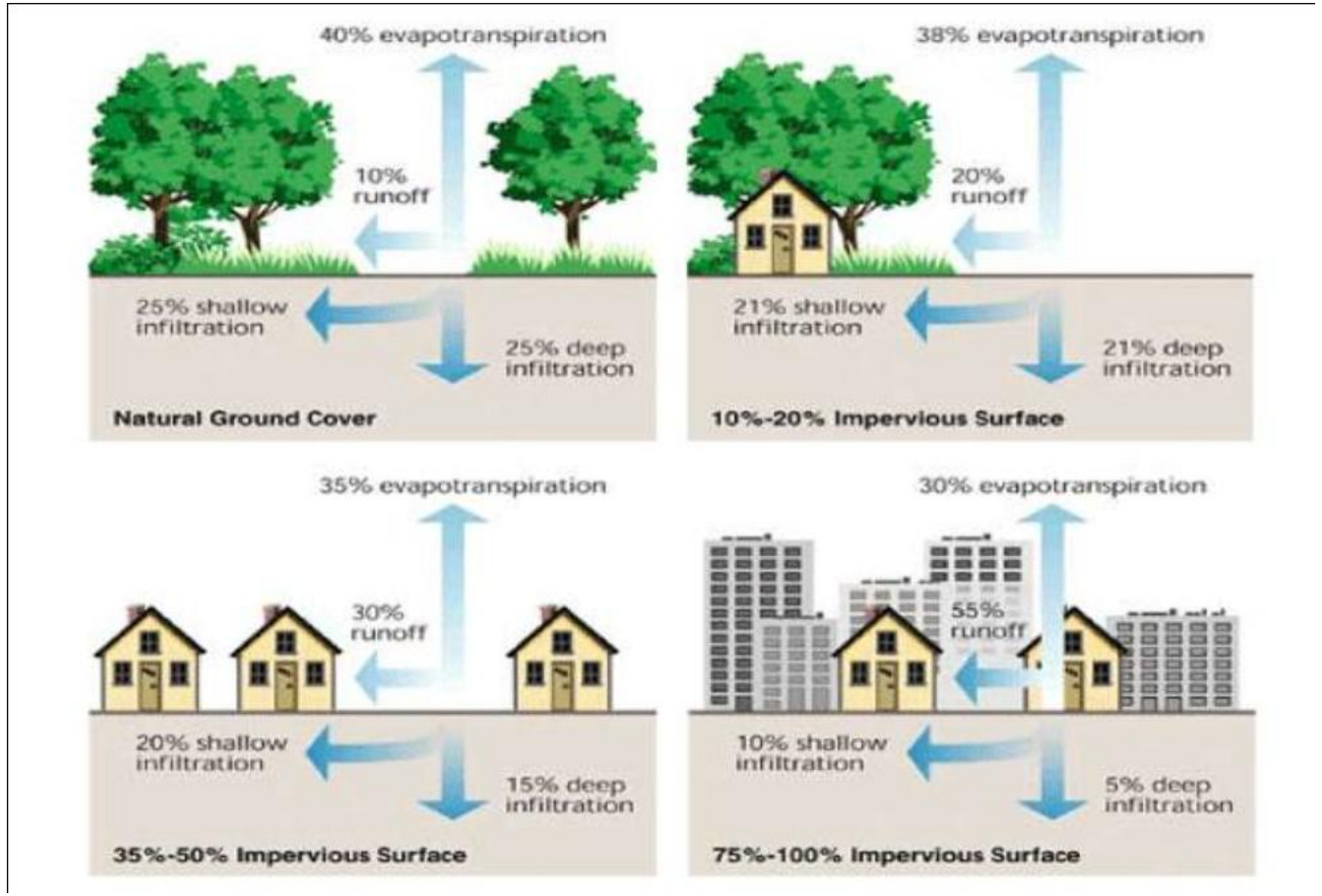
Urban water management vs Rural

To show the difference in urban area with natural area (*):

- Infiltration (shallow/deep)
- Evapotranspiration
- Runoff component

(*) Impervious surface (also in Copernicus) definition:

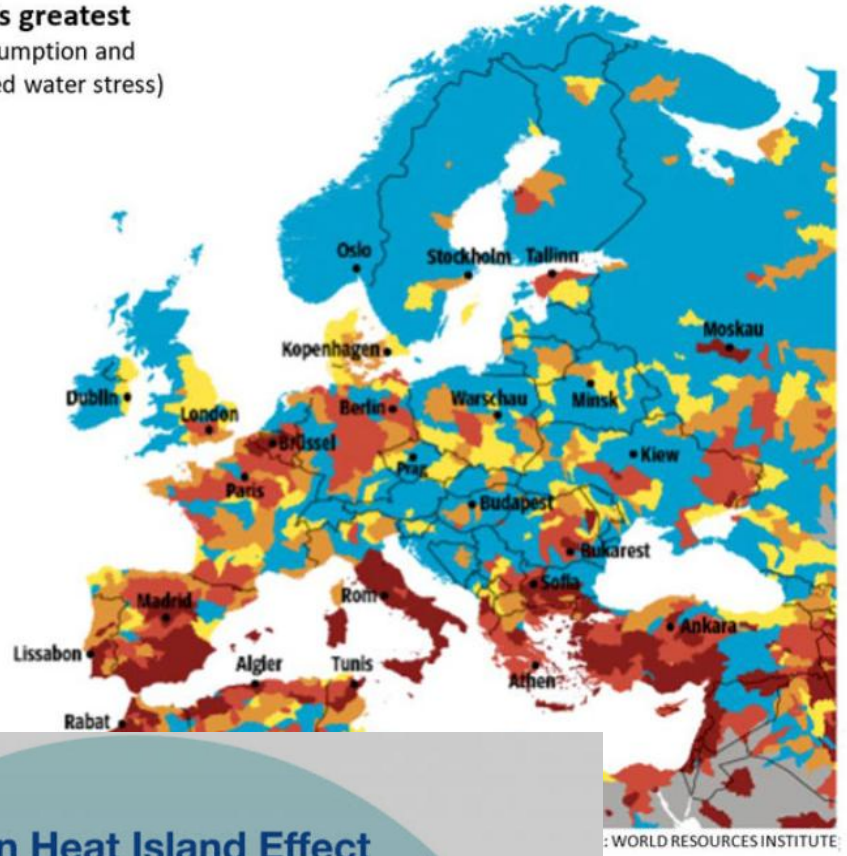
Impervious surfaces are mainly artificial structures—such as pavements (roads, sidewalks, driveways and parking lots, as well as industrial areas such as airports, ports and logistics and distribution centres, all of which use considerable paved areas) that are covered by water-resistant materials such as asphalt, concrete, brick, stone—and rooftops. Soils compacted by urban development are also highly impervious.



Urban Drought (N Europe)

Where the shortage is greatest
Ratio between water consumption and existing resources (so-called water stress)

- **Low stress level** less than 10%
- **Low to average** 10 to 20%
- **Average to high** 20 to 40%
- **Very high** 40 to 80%
- **Extremely high** more than 80%
- Water-scarce areas, low water consumption or no data



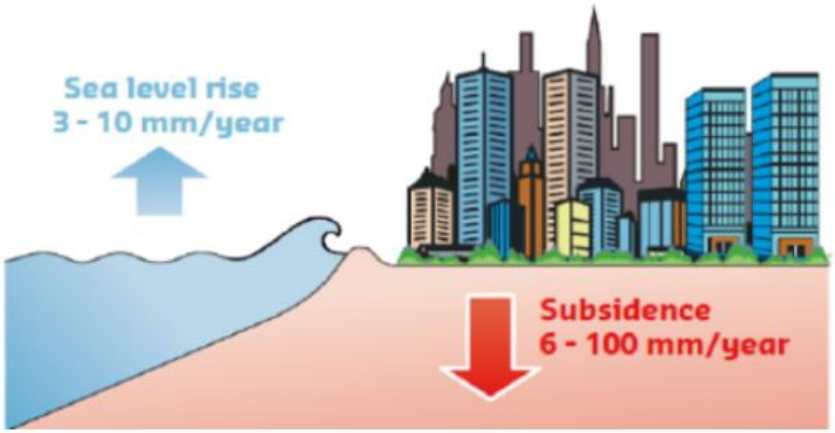
: WORLD RESOURCES INSTITUTE

Climate change

- Accelerated sea level rise
- Extreme weather events

Socio-economic development

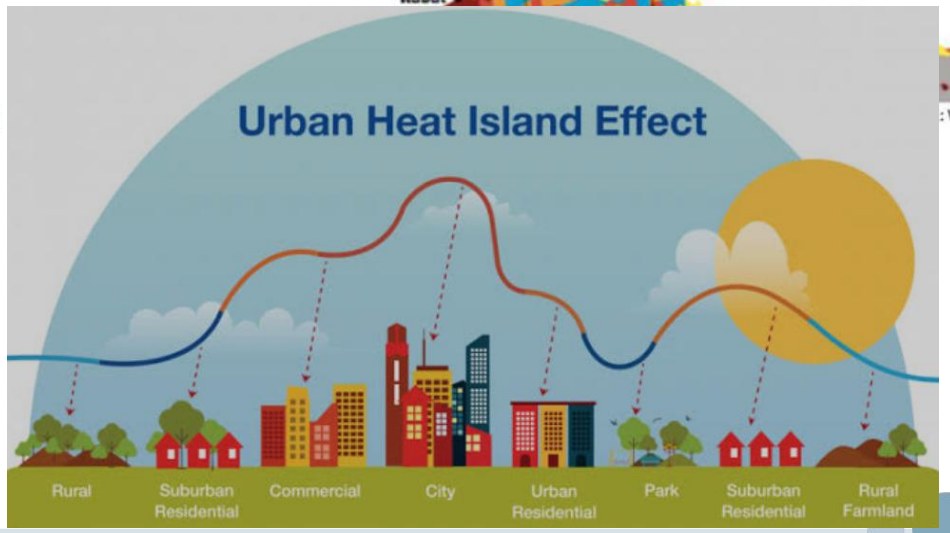
- Urbanization and population growth
- Increased water demand

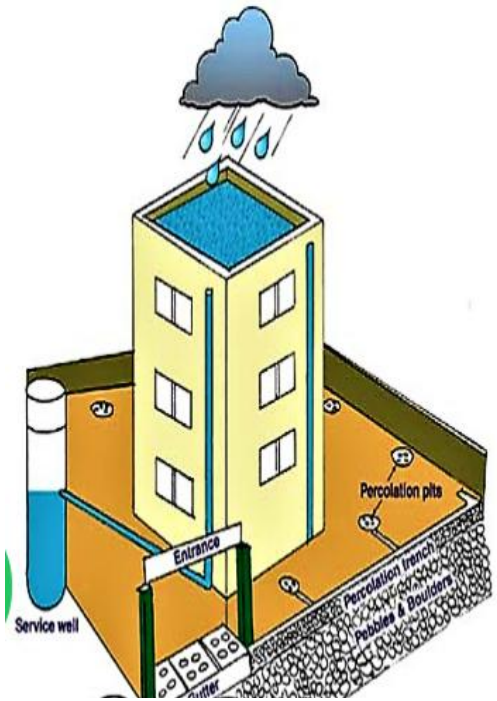


Impacts
- Increased flood risk
- Damage to buildings, infrastructure
- Disruption of water management

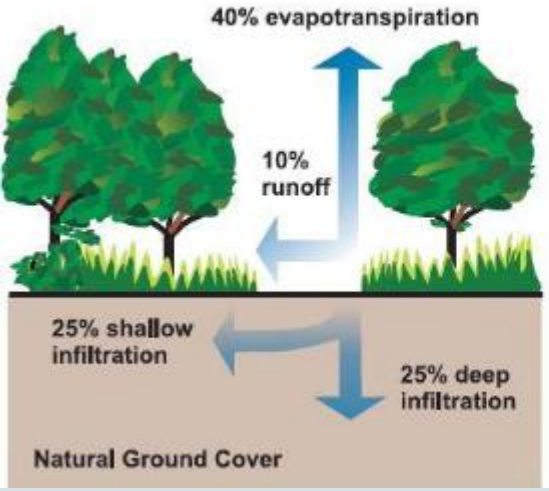
Causes
- Groundwater extraction
- Oil, gas, coal mining
- Tectonics

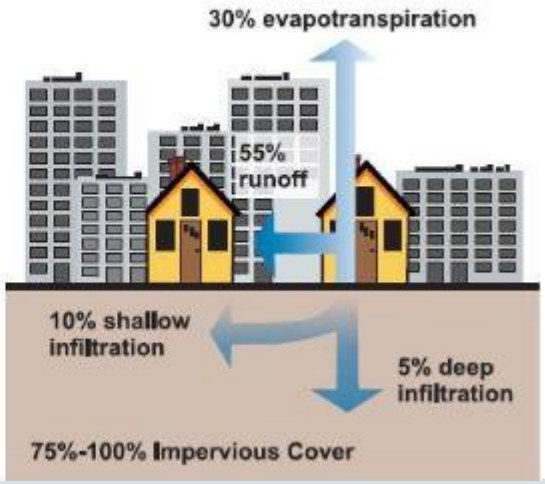
Drivers, processes and impacts of land subsidence in coastal cities. Land subsidence can exceed global absolute sea-level rise (SLR) with a factor 10.



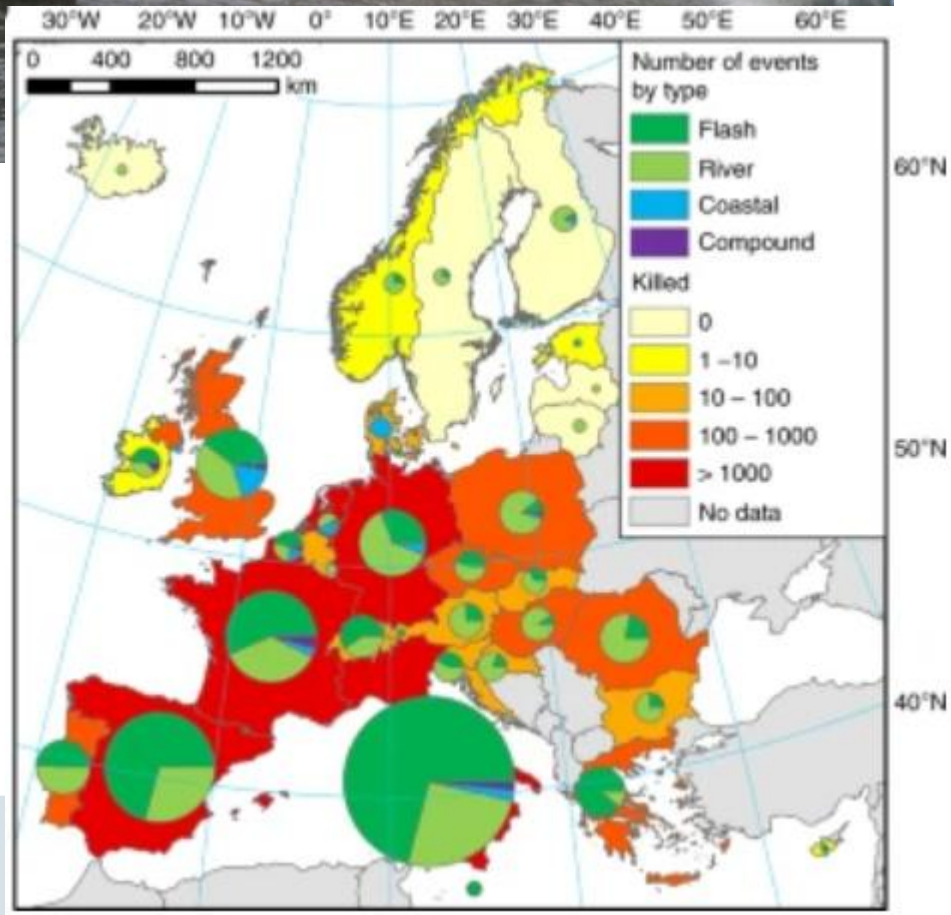


Urban Flooding NE Europe

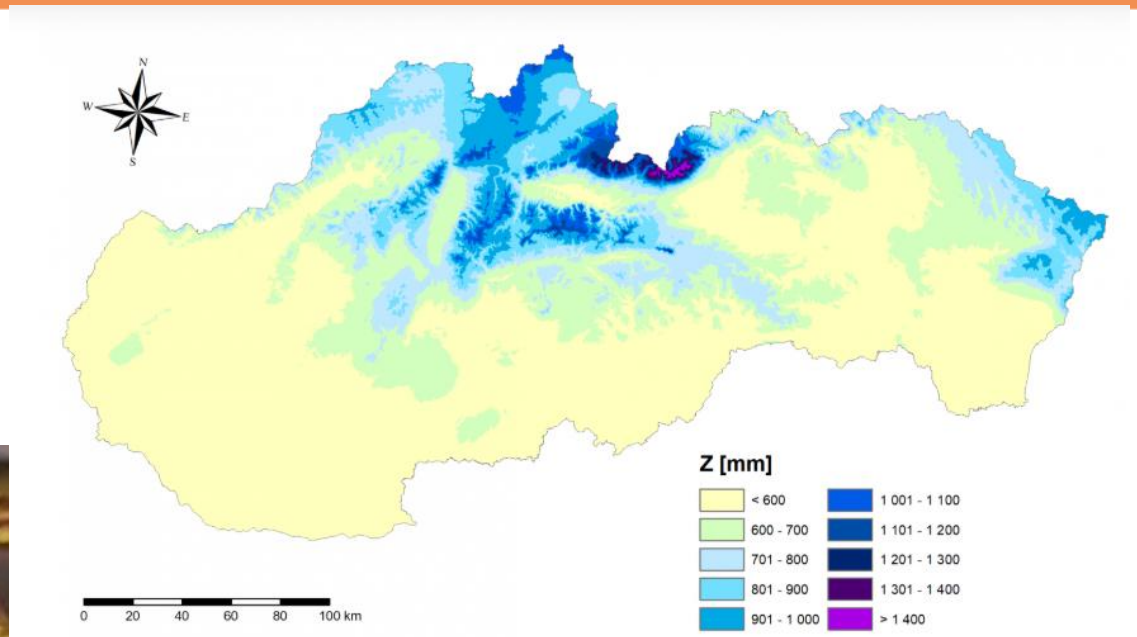




Total number of flood events and fatalities (unadjusted, reported values) between 1870 and 2016, by country. Source of data: HANZE database



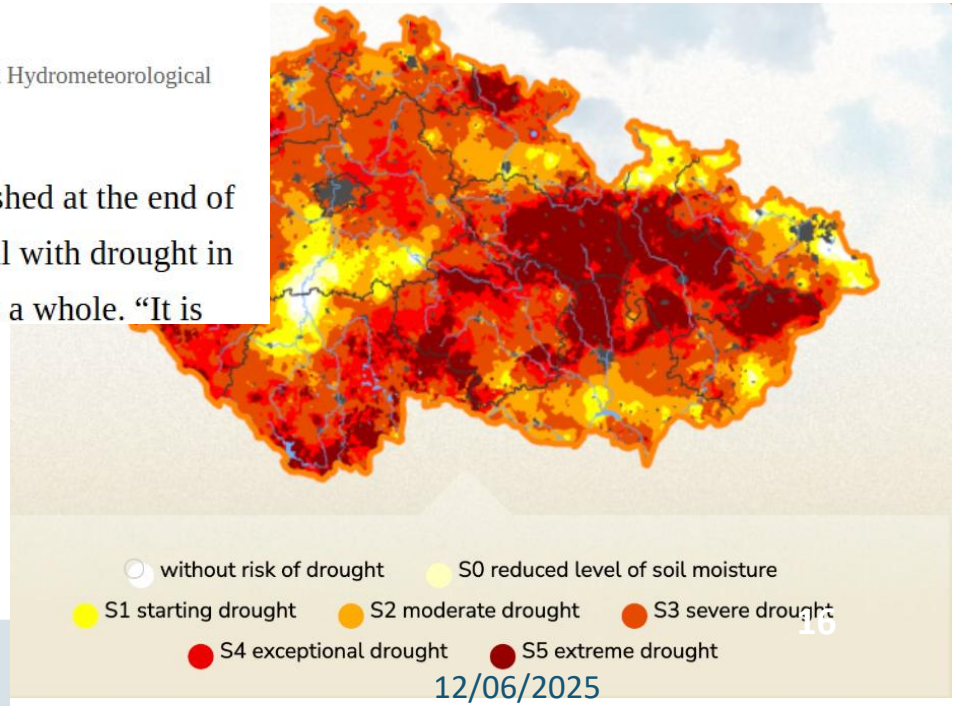
Rural Drought (Center of Europe)



Annual total atmospheric precipitation [mm] in Slovakia in 2022. Source: Slovak Hydrometeorological Institute (SHMÚ)

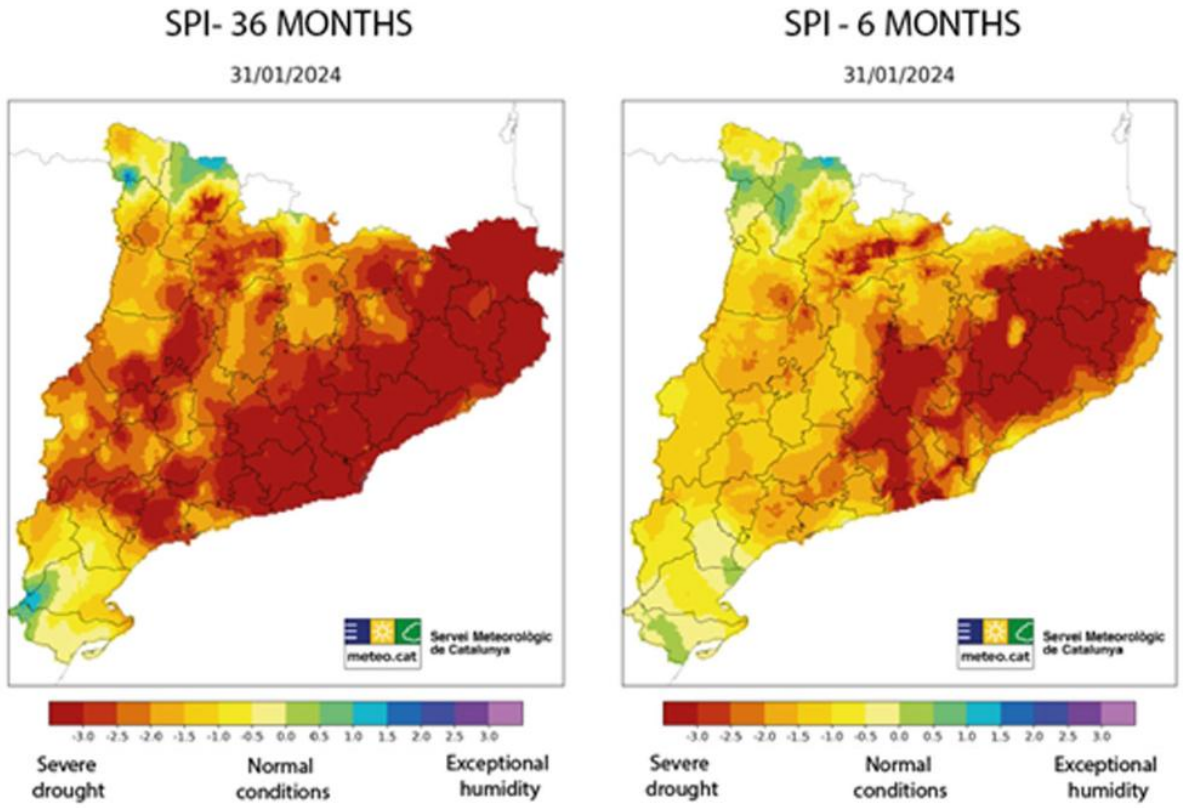
In spite of this, a report by the Supreme Audit Office published at the end of 2021 found that Slovakia is not sufficiently prepared to deal with drought in order to eliminate threats to the environment and society as a whole. “It is

Water distribution problems



All degrees of drought strength and their spatial representation within the Czech Republic during week 28 of 2023. Graph: Intersucho

Rural Drought in South Europe



The SPI indicator shows the anomalies (deviations from the long-term mean) of the observed total precipitation, for any given location and accumulation period of interest. The magnitude of the anomaly is a measure of the severity of a wet (positive anomaly) or dry (negative anomaly) event.

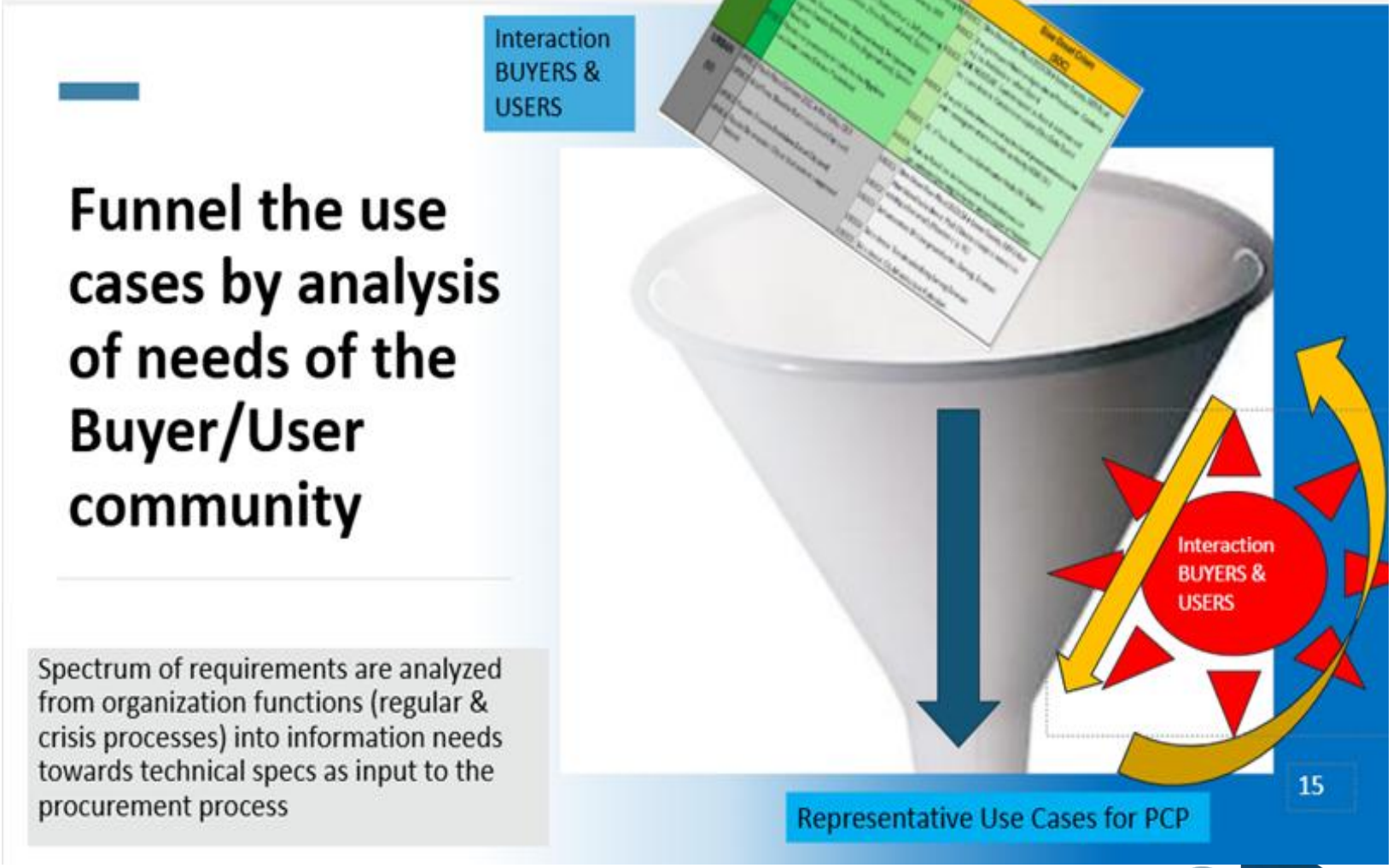
The map on the right illustrates the SPI over a 6-month interval for Catalonia up to January 31, highlighting the low soil moisture levels attributed to drought conditions.

On the left, the SPI is depicted over a 36-month period (three years), offering insights into the diminished water levels in aquifers, reservoirs, and rivers due to decreased rainfall.
Source: Meteorological Service of Catalonia

Monitoring climate challenges in Europe by developing Earth observation based 'Soil-Water' information services enabling better local urban & rural hydrological management

European examples of climate soil-water issues addressed

to prepare a unique 'soil-water' message !



Functional Requirements analysis (General)

- **Urban Regular**: Management/measures: water, infra, green, heat, energy, etc
- **Urban Crisis:** Risk reduction/measures, Risk priorities/crisishandling
- **Urban Climate:** Evaluation/measures (LT), adjustment/hindsight, scenario/forecast

- **Rural Regular**: Management/measures: water-soil, nature, agriculture, etc
- **Rural Crisis:** Risk reduction/measures, Risk priorities/crisishandling
- **Rural Climate:** Evaluation/measures (LT), adjustment/hindsight, scenario/forecast

What can PCP WISE do for you?

Instruments for enhanced climate resilience

The Challenge

Water-related crises fueled by climate change (flooding, wildfires, droughts, degraded water quality, soil subsidence) are calling for urgent governments' response.

The Levers

Pre-Commercial Procurement Environmental Observation data Climate adaptation policies and strategies

The Solution

A smart, versatile and cross-border soil-water-vegetation intelligence warning, management and monitoring systems for both rural and urban areas tailored to end-users' needs.

Northwest & Central Europe

Rural Drought

These regions are dealing with rural problems related to extremes in local climate variations (intensive rainfall) and enduring drought periods having impact on seasonal processes in agriculture/nature and excesses like wildfires and production losses or even failure. Here as opposed to South of Europe it is in general not structural lack of water availability but more a distribution problem of water

Northern Europe

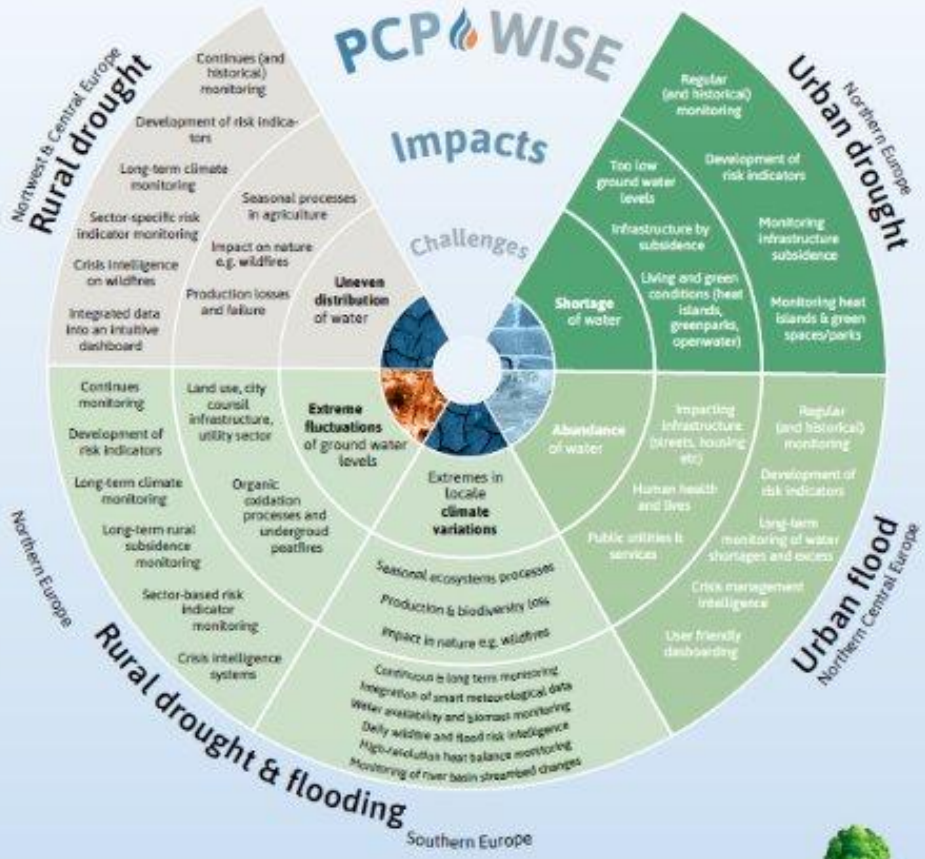
Rural Drought & Flooding

Dealing with rural problems due to extremes in low and high (or so-called shallow) groundwater conditions resulting in all kinds of problems for the land use, city council infrastructures, utility sector. A common issue is that due to subsidence and uprise of the soil surface during the season (high fluctuations in height difference, hysteresis) and over the years/decades (structural lowering of soil surface). These (extreme) soil moisture conditions in particularly peat (combined with clay/sand) profiles can cause organic oxidation processes and even underground peat fires!

Southern Europe

Rural Drought & Flooding

Dealing with rural problems related to **extremes in local climate variations** (intensive rainfall) and enduring (structural/over the years) drought periods in the Southern European regions having impact on seasonal processes in agriculture/-nature and excesses like wildfires and production losses or even failure



Northern Europe

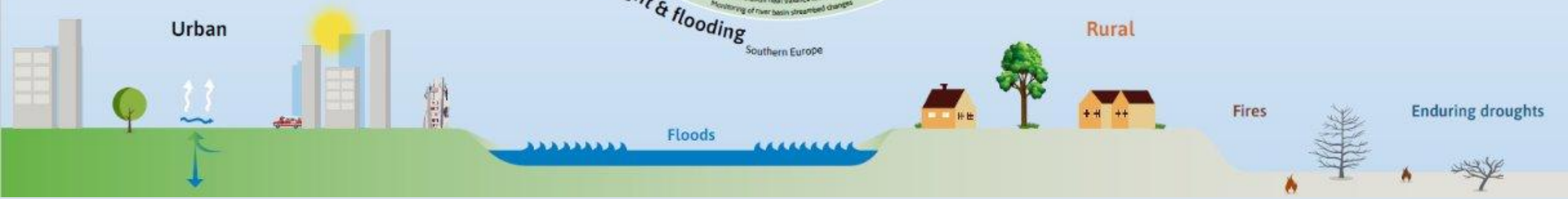
Urban Drought

Dealing with Urban problems in the local city context in terms of spatial waterdistribution in the city underground due to all kind of human and external (regional, climate) factors. The focus is on dealing with the shortage of water due to problems of (local) waterstorage, infiltration, evapotranspiration, etc. causing too low groundwater levels, impacting infrastructure by subsidence (streets, housing, critical infrastructure like utility sector, etc) or living and green conditions (heat islands, greenparks, openwater)

Northern Central Europe

Urban Flood

Dealing with Urban problems in the local city context in terms of spatial waterdistribution in the city underground due to all kind of human and external (seepage, sealevel rise, etc) factors. The focus is on dealing with abundance of water due to problems of (local) waterstorage, infiltration, etc. impacting infrastructure (streets, housing, critical infrastructure like utility sector). Mostly the context (riverbasin region) of the city has additional (in)direct impact on the basic city water conditions.

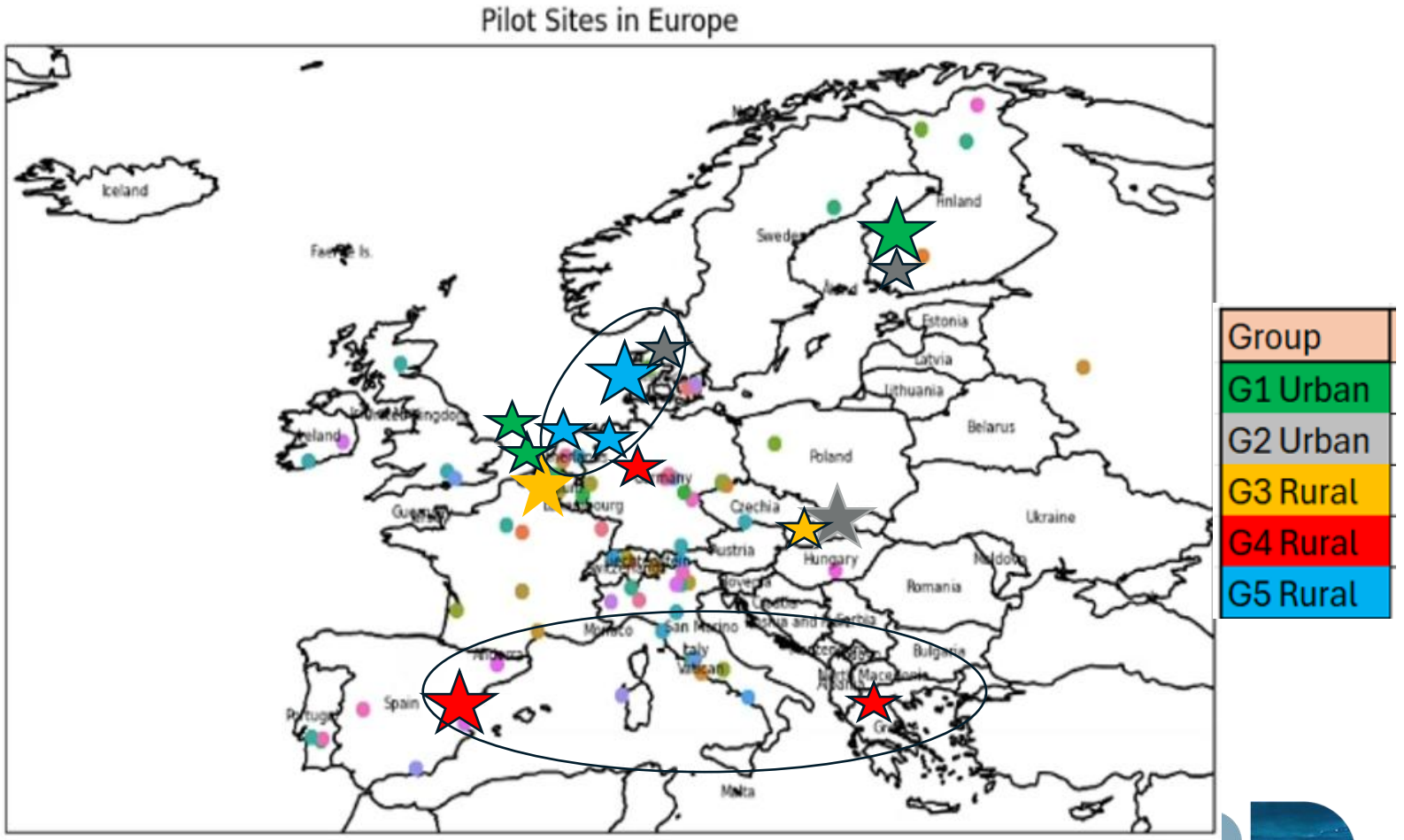


Urban and Rural usecases (Flood & Drought) 5 groups

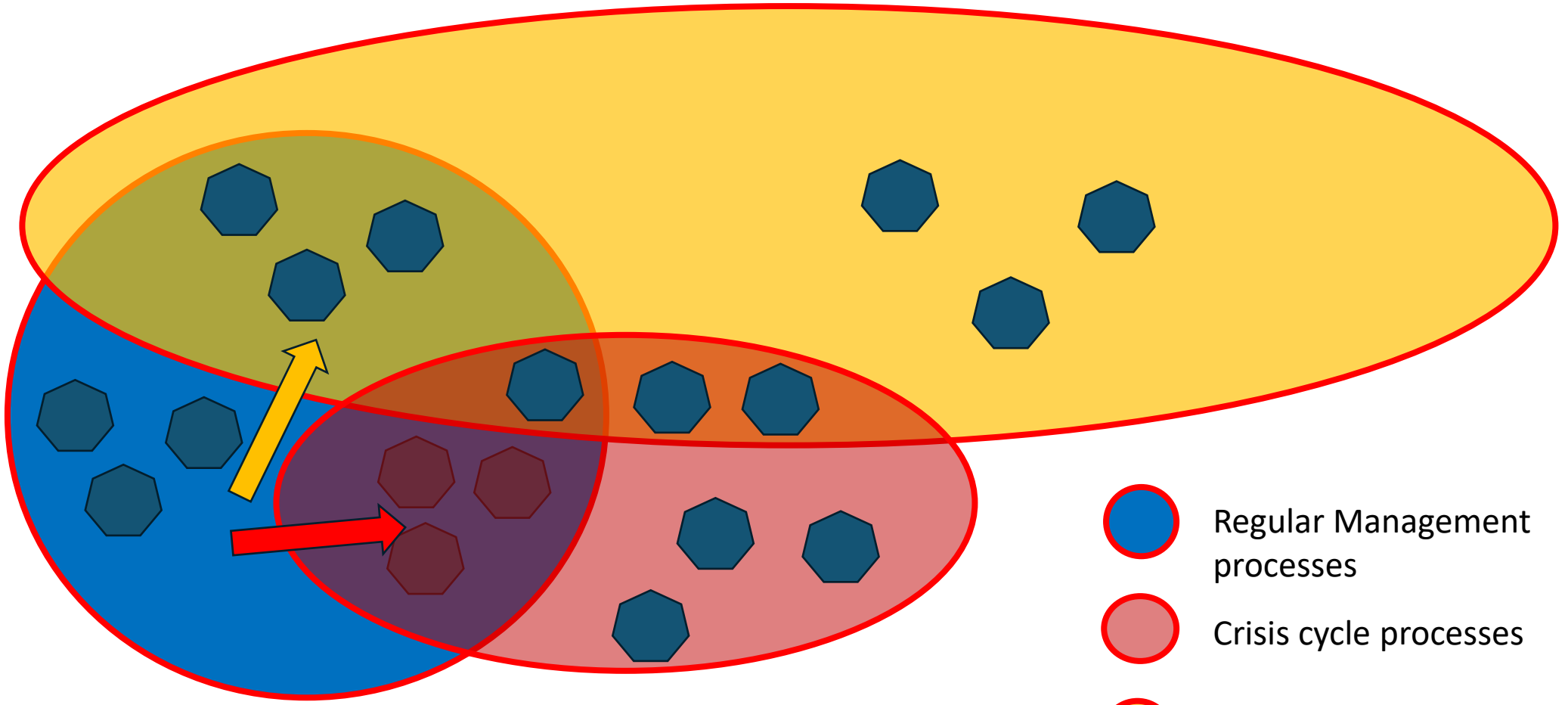
Urban		Rural	
G1: Helsinki (F)	D &F	**G3: Kalmthout (B/NL)**	D
Rotterdam (NL)	D & F	Danube Bratislava Area (Sk)	D & F
Haarlem (NL)	D & F	**G4: Catalunya (Sp)**	D
G2: SK:Bratislava Slovakia (SK)	F	Central Macedonia (G)	D & F
Helsinki (F)	F &D	**G5: Lemvig living Lab (Dk)**	D
Lemvig, (Dk)	F	HDSR-Utrecht (NL)	D
Lower Saxony (G)	F	Lower Saxony (G)	D

BUYER/user sites & European Groups & WISE coverage

Group-Lead site: Local & Regional scale (red) Insitu (buyers, international)
Group Partners site (Green): No validation but extended area monitoring by market service



Sensemaking (Modii Operandi) PCP-WISE Users



Organisations (people) need to change working procedures from regular to Short Term (crisis) Action mode or to Long Term (climate) Strategy mode

Information Requirements analysis (General)

- **Urban Regular:** Soil matrix/groundwater conditions (monitor), short term forecast, specific apps on subsidence, heat islands (evapotranspiration), park/green monitor, waterstorage
- **Urban Crisis:** spatial (weighted) riskmapping (sector limits)
- **Urban Climate**: Historical Trends, input to long term forecast/scenarios
- **Rural Regular:** Soil matrix/groundwater conditions (monitor), short term forecast, specific apps on agriculture, nature
- **Rural Crisis:** spatial (weighted) riskmapping (sector limits)
- **Rural Climate:** Historical Trends, modelbased inputs to long term forecast/scenarios

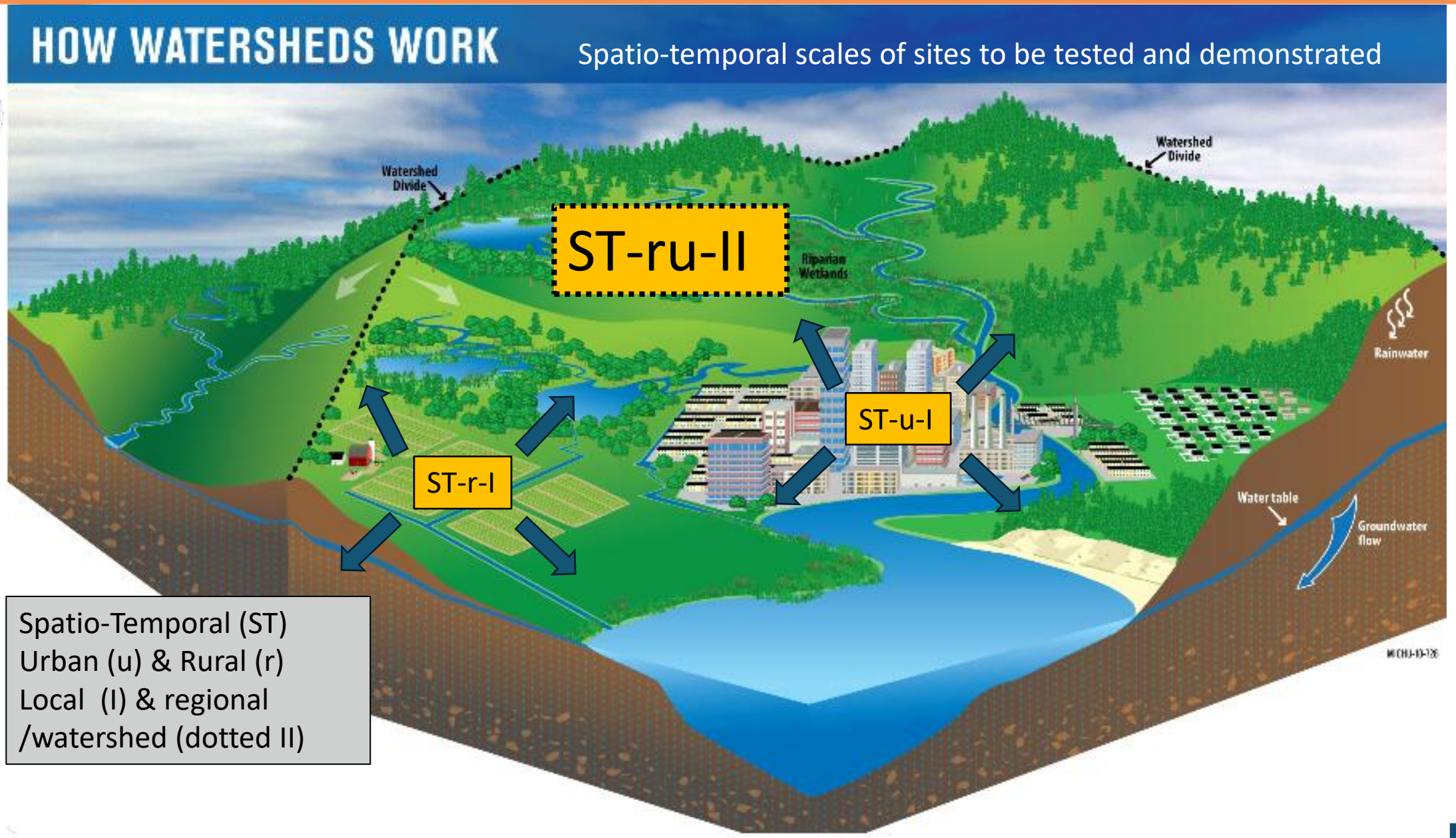
PCP-WISE information service for user support

The user requirements have led to a definition of WISE services in order to:

- Develop **actual local insights** in the soil-water-vegetation system conditions for managers (water, city, nature, agriculture, defense, etc)
- Develop a **European wide standard approach** to be applied in various regions and (climate) conditions
- Develop therefore an **interoperable** service for mutual insight between different sectors, regions (cross admin/country border)
- Develop a day-to-day monitoring system of these local SWV conditions, which is a basis for **anticipation to the impacts** of extreme situations (too dry/wet) and with that to develop risk reduction indicators per sector
- As for fast onset crisis management also slow onset climate induced problems on the long term can be tackled building an archive for developing **(decadal) hindsight and forecast** services (based on the current defined climate scenarios)
- Starting by developing the service for **ALL 5 representative groups** with different problems

HOW WATERSHEDS WORK

Spatio-temporal scales of sites to be tested and demonstrated



Spatio-Temporal (ST)
Urban (u) & Rural (r)
Local (l) & regional /watershed (dotted II)

After general requirement analysis: Problem (spatio-temporal) scales in groups to be demonstrated by WISE Services

Spatial Scale:

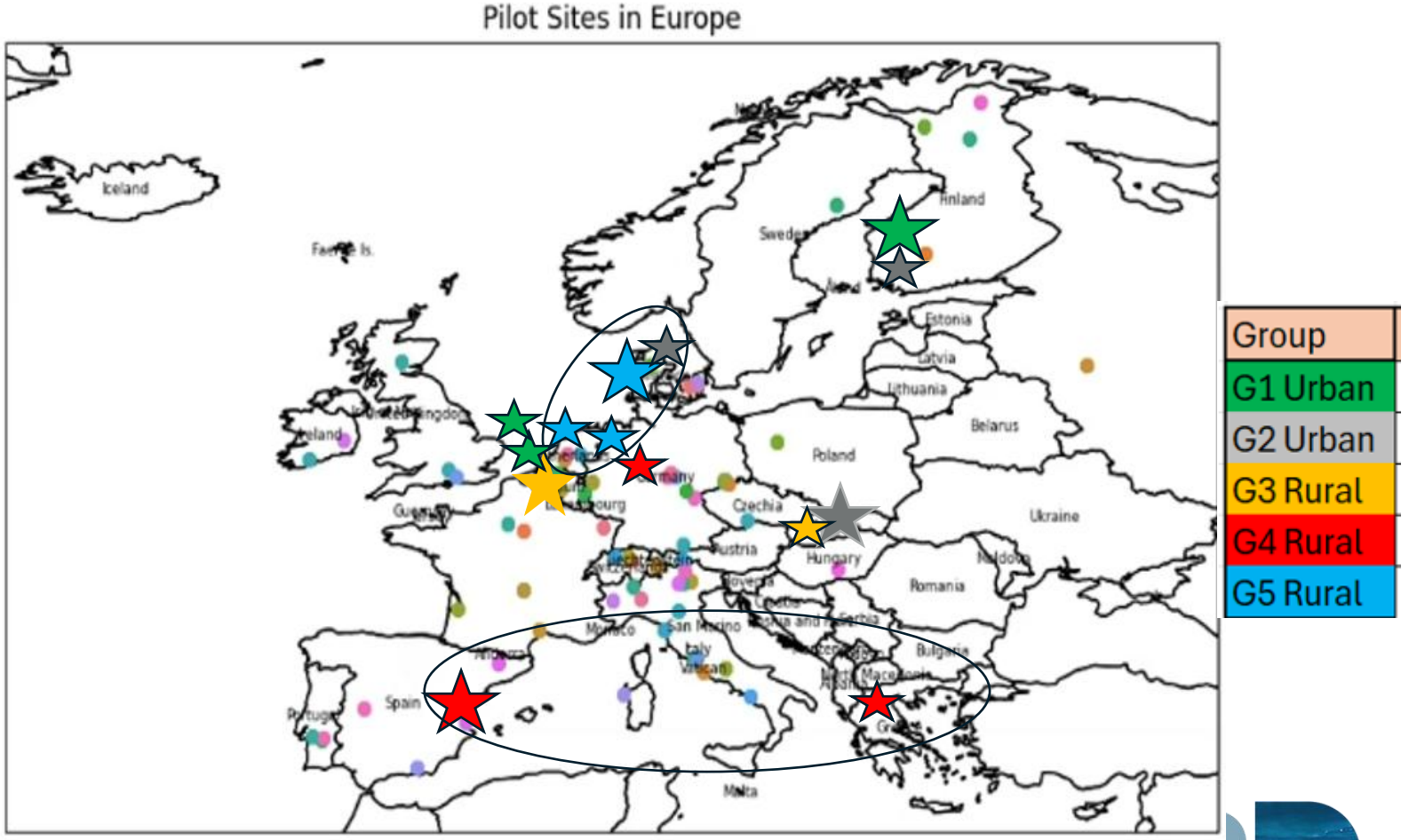
- **Lead testsite** representing the problem area/issues per group (**local scale = Scale I detail 1m to 10m or best available detail**)
- Context of the **Lead testsite** with (in)direct impact on the problem area (watershed/regional scale = **Scale II, detail 100m**)
- **Groups/all partners** with their problem area in watershed region (**Scale II, detail 100m**) non-validated

Temporal Scale:

- **Lead testsite** (scale I): **Within season** process (daily) monitoring of water balance (ST- period and 3 day forecast)
- **Lead testsite** (scale II): **Historical trend** (20 years, daily) and **climate scenario based forecast** for next 20 years (LT – period)
- **Groups/all partner** testsite (scale II): **Within season** process (daily) monitoring of water balance (ST- period and 3 day forecast), non-validated (LT-period).

BUYER/user sites & European Groups & PCP WISE coverage

Group-Lead site: Local & Regional scale (red) Insitu (buyers, international)
Group Partners site (Green): No validation but extended area monitoring by market service



Hydrological Interoperability in PCP WISE
Market solutions & User Reception

1. Interoperable between **suppliers & users** within the Project PCP-WISE:

In order to create a bridge between the supply & demand we need to have an intermediate hydrological representation and **representative generalisation of the soil-water-vegetation** conditions of our local region/management area

2. Interoperability in the **validation process**, where local hydrological insights (of sites of users) can be compared to market solutions (WISE)

3. Interoperability between **users & stakeholders (in challenges)** within the PCP-WISE project within the same riverbasin or across (admin management or country) borders

4. Creating/developing a common **future water taxonomy on European scale**, linking to Copernicus (e.g. EU-HYDRO)

Market solutions internal SWV system model

Model Boundary Conditions (River basin level, EFAS)

COPERNICUS Input

Required scale and water taxonmy

2

1

3 Hydrologisch modelleren

Local model

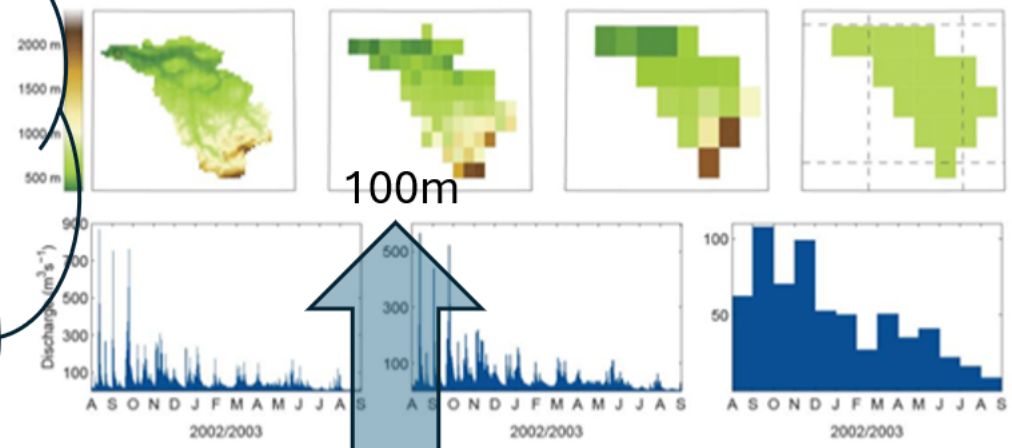
e.g.MODFLOW

LISFLOOD

1

Model Uniformity and intermediate scale to improve Water taxonomy

Ruimtelijke resolutie



Market RS model/AI based solutions transformation to central SWV system (use MODFLOW interoperabillity

4

Testing/ Benchmarking

Spatial Scale and model functions in PCP-WISE cross border

2

Tijdsresolutie

5

Scaling test with market solution in local use case towards uniform water taxonomy

1 Validation/evaluation/plausibility

3

STEMMUS-SCOPE & RS

Local User (model) reality

Uniform presentation e.g IMOD Suite (nested user model in MODFLOW)

MODFLOW Functions essential for PCP WISE

MODFLOW for PCP-WISE has the following functions:

1. **MODFLOW as interoperability tool between suppliers and customers (BUYERS/USERS) for describing groundwater and hydrology (soil-water) conditions)**
2. **MODFLOW (recommended) for 'wrapping' the solutions of the providers (consortia) from their own technical modeling/AI/processing environment**
3. **MODFLOW (IMOD-suite recommended) as comparison/analysis tool between LOCAL hydrology models and soil-water conditions (at USER test/measurement site) and solutions from suppliers**
4. **MODFLOW (IMOD-suite recommended) as presentation tool (dashboard)**
5. **MODFLOW as (recommended) exchange tool between validation team and suppliers for evaluation with the STEMMUS-SCOPE.**

Why MODFLOW for PCP WISE?

The reason we choose for MODFLOW is because

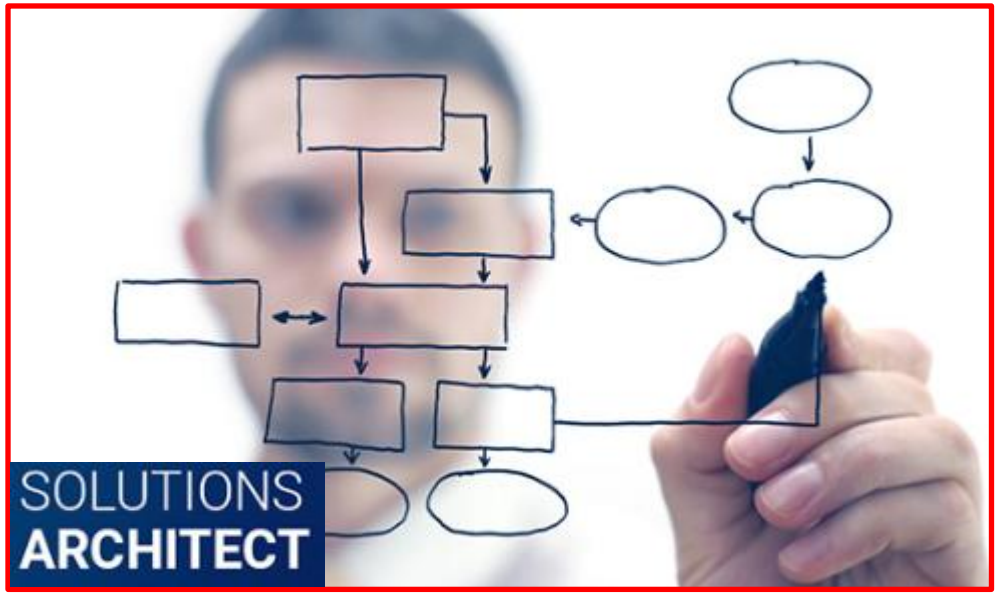
1. it is a **commonly/globally used hydrological model** and global industrial standard and open to other model systems (e.g. unsaturated zone modeling)
2. it is an established **open source** software package.
3. It is **practical and operational** and relatively easy to use
4. There is currently (to our knowledge) **no suitable general alternative** or central accepted comparable hydrology tool available in Europe (we have national individual tools at memberstate level)
5. There is a **Help Desk function** **within PCP-WISE team for users & suppliers**

PCP WISE services

- For **all 5 groups** with different problems by **regular** monitoring the SWV conditions and **anticipation** of ST and LT (climate induced) extreme conditions.
- Important to build in different skills and knowledge into the solution by a **multi-disciplinary team** dealing with **rural and urban** issues.
- **90%** of the required WISE service will be focused on the **monitoring of the SWV** and the sector related **risk assessment**
- 10% is dealing with **some specific issues** in urban and rural which are occuring in many regions, like subsidence in delta's of riverbasins, heat stress in cities, etc.
- **Quality, standardisation, interoperability** of service is tested by the WISE team
- The **use of existing European** (standard and monitoring) information is required to be used as prior knowledge or serving as boundary conditions for your local information & service validity

Pcp WISE consortia & usecase experience to Scale

Hydrologist



Remote Sensing value-adder

PCP WISE service porfolio to be delivered

The PCP WISE basic Solution Direction (TRL8), 90% for all 5 representative use cases (Urban/Rural):

- Regular (daily) **Monitoring Soil-Water-Vegetation (SWV) conditions** in general (core product)
- Production (daily) intelligence **on Risks** (as a consequence of too wet/dry) per **sector**
- **Climate hindsight, forecast SWV** (2 decades) based on EU defined Climate scenarios (tbd)

On top of that specific RS apps related to above (10%):

- Problem Specific user/sector problem with RS – based solutions per representative usecase-related to local extreme SWV conditions

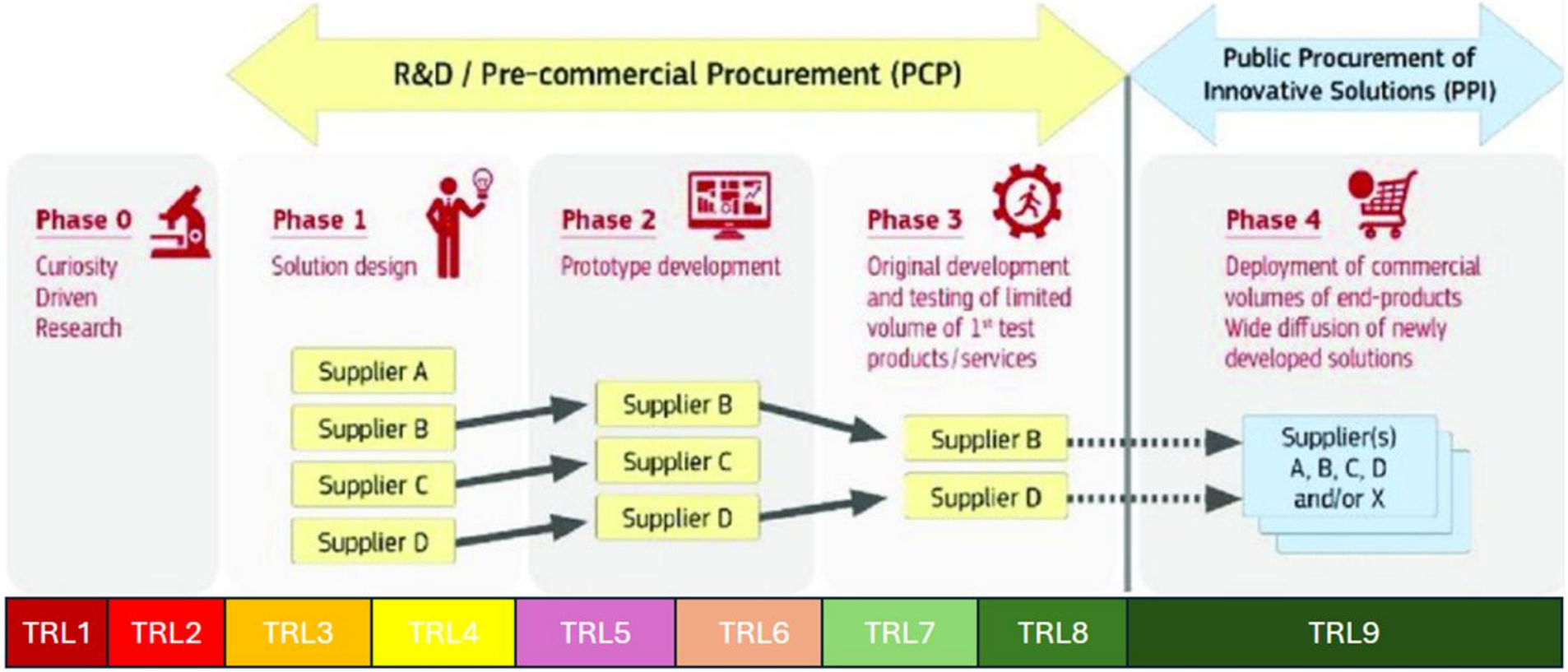
2. OMC Guidelines

Ana Lucia Jaramillo, Corvers

15:35 – 15:45

Innovation Procurement

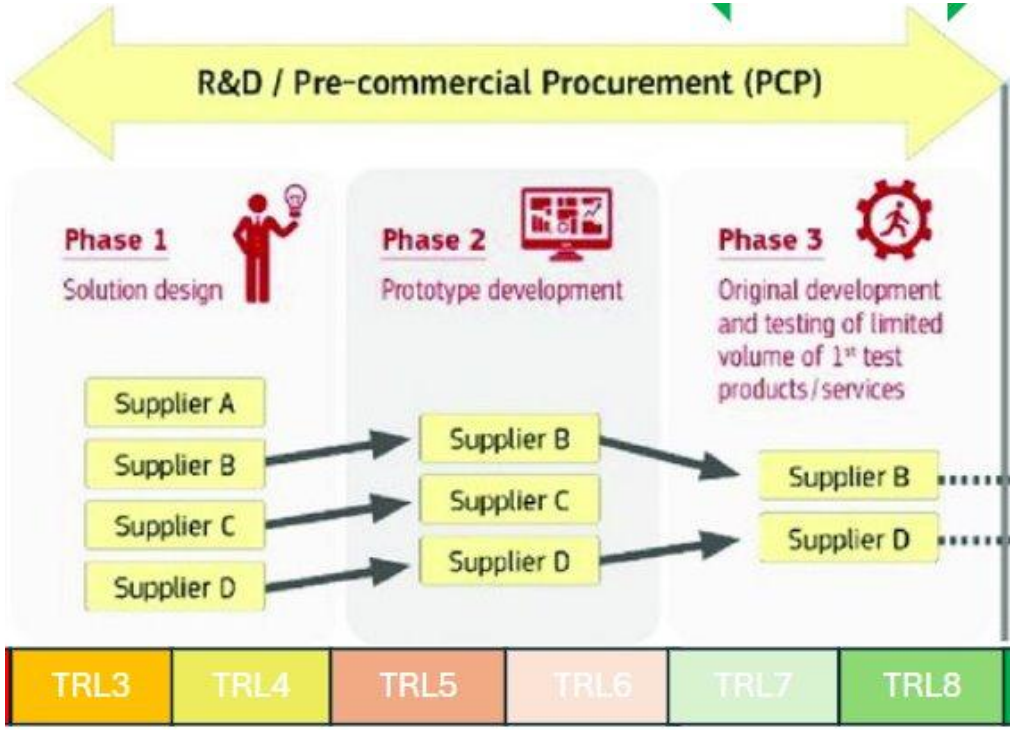
Innovation Procurement happens when **public buyers** acquire the **development or deployment of pioneering innovative solutions** to **address specific mid-to-long-term public sector needs**.



PCP approach

PCP is a public procurement of Research and Development **(R&D) services** characterized by:

- **competitive** development in **phases**
- **risk-benefit sharing** under market conditions →Public procurer does not pay the full cost of the R&D performed under the contract

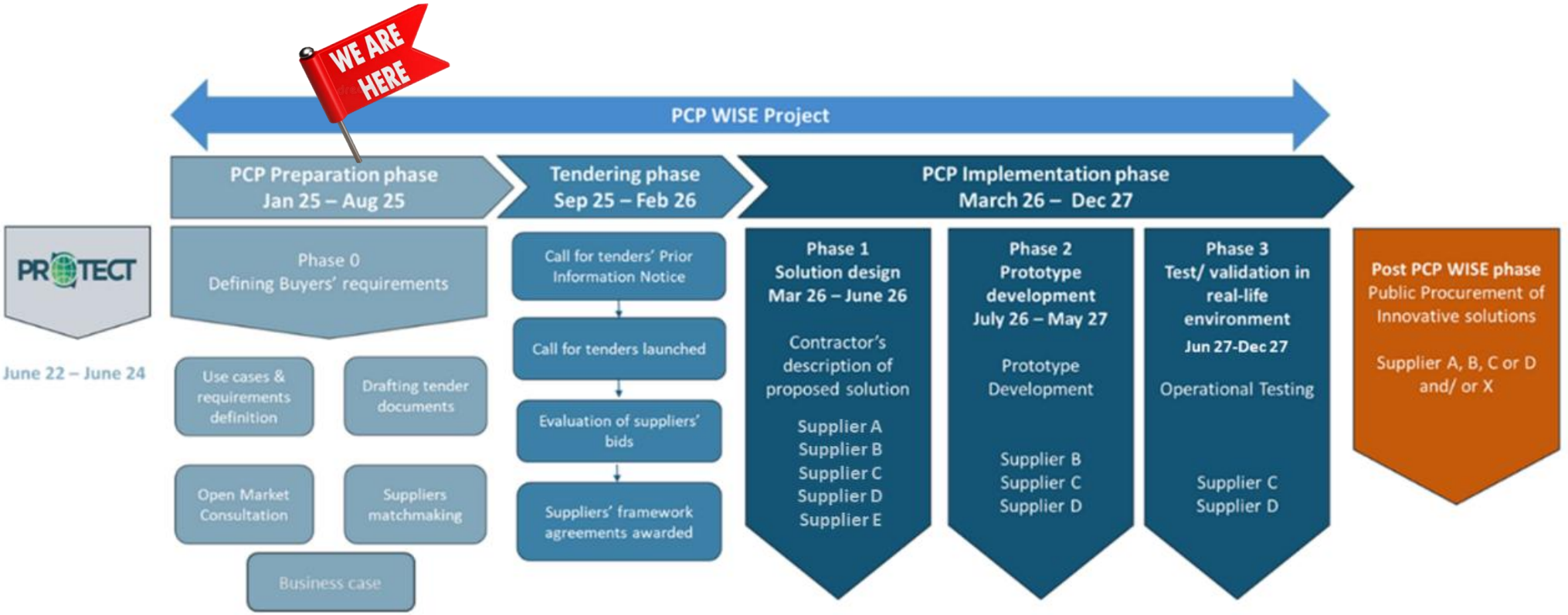


- **a clear separation between the procurement of the R&D** from the deployment of **commercial volumes of end-products**

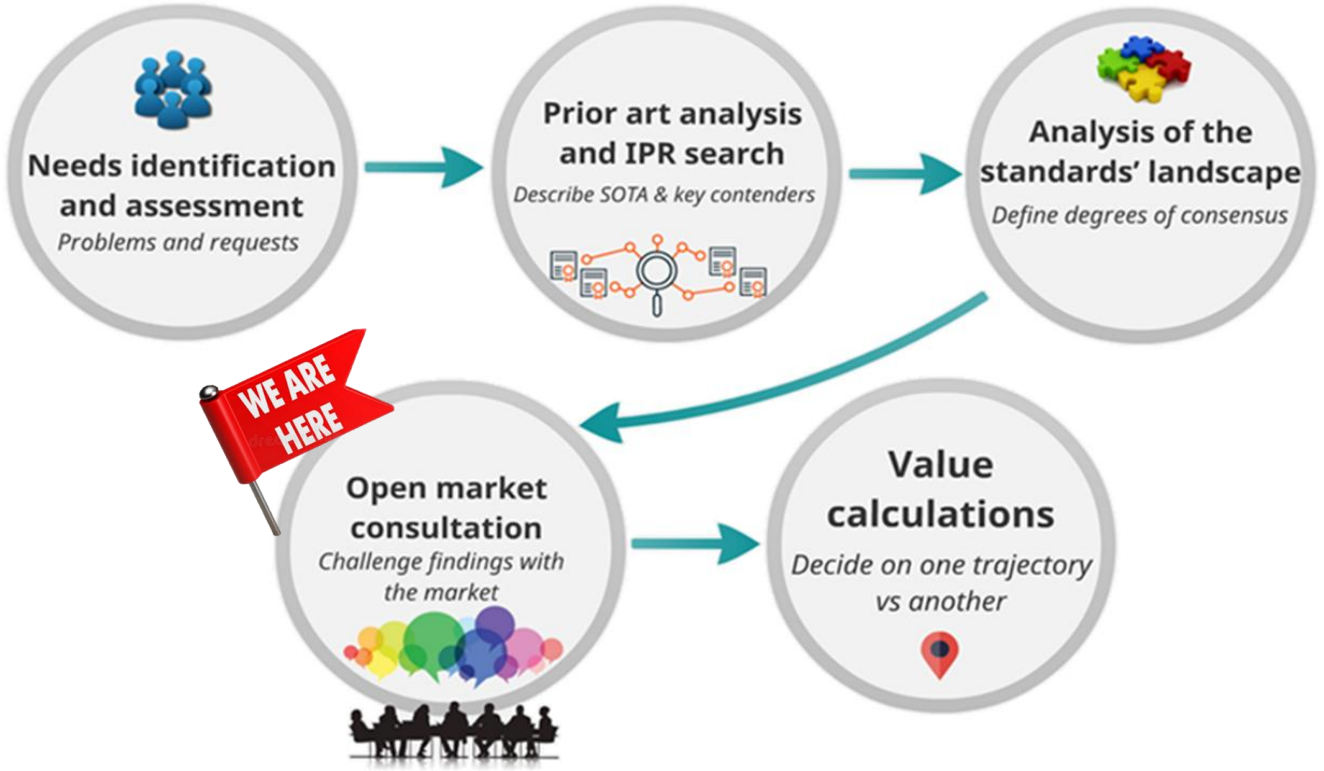
Legal framework for PCP

- **PCP falls outside the scope of the European Public Procurement Directives**
  - Article 14 D. 2014/24/EU, Article 32 D. 2014/25/EU and Article 25 D. 2014/23/EU
  - "this Directive shall only apply to public service contracts for research and development services [...] provided that both of the following conditions are fulfilled: (i) the benefits accrue exclusively to the contracting authority for its use in the conduct of its own affairs, and (ii) the service provided is wholly remunerated by the contracting authority".
- The **general principles of the TFEU** are applicable.
- Communication from the Commission, "**Pre-commercial procurement: driving innovation to ensure sustainable high quality public services in Europe**", COM(2007) 799 final, 14.12.2007
- Commission Staff Working Document, Example of a possible approach for procuring R&D services SEC(2007) 1668
- 2022 Framework for state aid for R&D&I

PCP WISE process



PCP WISE preparatory phase



Objectives of the OMC

- Present the **Public Buyers' needs** to the market.
- Validate the findings of the **State-Of-The-Art (SOTA) analysis** and the viability of the set of technical and financial provisions.
- Obtain information on **existing** (or to be developed) **technologies.**
- Provide information on innovation procurements procedures, including topics related to **Intellectual Property Rights (IPR).**
- Raise **awareness of the industry** and relevant stakeholders (including users) to finetune the tender specifications.
- Facilitate the **buildings of consortia** to participate in the PCP.

The PCP WISE OMC is performed under the law of the Lead Procurer (hWh), which is Dutch law

PCP WISE - OMC target

The OMC aims to understand the **technology providers' capabilities to satisfy the public buyers' needs** and to gather their **input on the feasibility** of the procurement plans and conditions **(see OMC document & Annexes).**

Target technology providers and end user working in the fields of:
Civil engineering and management, including upscaling
Hydrology (models, skills, services)
Crisis risk/impact assessment
Remote sensing value-added services
ICT for operational information production (upscaling, back/front-end processing)
'Solution architect' with skills to connect the different data silos.
Legal and contracting (EU standards, AI, IPR, etc.)

OMC

- Voluntary and non-binding

- Not a condition to submit a tender, does not lead to any rights or privileges.

- Not part of a pre-qualification or selection process.

PCP eligibility

Participation is open on equal terms to all types of operators that are established in and controlled from EU Member States or HE associated countries.

I.e., a subsidiary from a third country **established in a Member State of HE Associated country** can be partner in a consortium to submit an offer. A company established in a third country and not established in a Member State or HE associated country can act as a subcontractor. **But not as main contractors.**

List of Horizon Europe participating countries.

OMC document - RFI

Parties interested in participating in the OMC activities are requested to register to the e-Procurement platform.

After processing and analysing the answers, the PCP WISE consortium will disseminate the results to the widest possible audience in an OMC Report.

All answers provided by market parties will be anonymised and treated as confidential. Only the **general findings and a summary of the answers will be provided.** The results of this OMC will be published on the e-Procurement platform and the PCP-WISE website to ensure wide dissemination.

1. Ask questions during the events
2. Questions module in the e-Procurement platform
3. One-on-one meetings (after replying to RfI)
4. Send a meeting invitation or a chat request via the Community Platform

PROTOCOL

For the communication and interactions between the demand and the supply side

Table of Contents

OMC activities timeline

2 April 2025	Publication of the Prior Information Notice (PIN) on Tenders Electronic Daily.
3 April 2025	**Open RFI questionnaire (via the EU Survey tool)**
4 April 2025	Publication of the Open Market Consultation Document on the PCP WISE website and e-Procurement platform.
4 April 2025	Open module on the e-Procurement platform to ask questions about the PCP-WISE OMC.

28 May 2025	Infoday (online event)
3 June 2025	**OMC main event 1 – Webinar (online event)**
12 June 2025	**OMC main event 2 – EXPANDEO in Brussels (Belgium) (Hybrid event)**
13 June 2025	Publication of answers to questions about the PCP WISE OMC through e-Procurement platform.
22 June 2025 – 23:59 (CET)	**Deadline for submission of the RFI (EU-Survey tool) Deadline to submit questions about the PCP WISE OMC through questions module of e-Procurement platform.**
24 June 2025	Publication of answers to questions about the PCP WISE OMC through e-Procurement platform.
15 July 2025	Publication of the OMC Report- End of the OMC period

PCP phases: number of contractors, duration and budget

PCP Phase	Contractors	Duration	Budget per contractor	Total Budget
Phase 1	5	4 months	300.000,00 €	1.500.000,00 €
Phase 2	3	11 months	2.400.000,00 €	7.200.000,00 €
Phase 3	2	6 months	1.532.669,40 €	3.065.338,80 €
			Total	**11.765.338,80 €**

PCP Intellectual Property Rights (IPR)

Contractor(s) keep ownership of IPR of Results (Price explicitly include a discount).

+ ensure that results are not subject to control or other restrictions by entity/country which is not eligible.

+ inform PBG of the results of each phase that can be exploited, whether they can be protected or no.

If the contractor does not seek protection, the PBG will have the right to do so.

PBG receives an irrevocable, royalty free, non-exclusive, non-commercial license to use the technology for indefinite time. IPRs of the PCP and needed pre-existing rights.

PBG has the right to require the contractors to grant non-exclusive licences to third parties under Fair, Reasonable and Non-Discriminatory (FRAND) conditions.

PBG has the right to require the contractors to transfer ownership of the IPR if they do not protect them, do not protect public interests (including security interests) or do not commercialize the solution.

3. Community building and matchmaking

Mélissa Campagno, G.A.C. Group

15:45 – 15:55

Why Engage in PCP WISE Now?

Shape the future of water resilience through innovation procurement.

🧭 **Understand Buyer Needs Early**
Get insider knowledge on public buyers' challenges before the tender is launched.

🤝 **Find the Right Partners**
Join forces with complementary organisations to form strong, competitive consortia—or go solo and shine.

🌍 **Boost Your Visibility Across Europe**
Position your solutions and tech where it matters—on the radar of buyers, regions, and replicators.

💶 **Access a €12+M Opportunity**
Contribute to next-gen water and climate resilience solutions with real commercial potential.

📈 **Accelerate Your Innovation to Market**
Fast-track your R&D and scale-up with EU support and global exposure.

Who is the PCP WISE Community Platform for?

175 members incl. the PCP WISE Buyers!

SUPPLIERS	REPLICATORS	FOLLOWERS
SMEs & startups	Public from national, regional, and local levels	EU-funded projects, networks & initiatives
Large companies	Water authorities & Environmental agencies	EO, Climate and Innovation Procurement Experts
RTOs	Private buyers	Sustainable end-users & communities

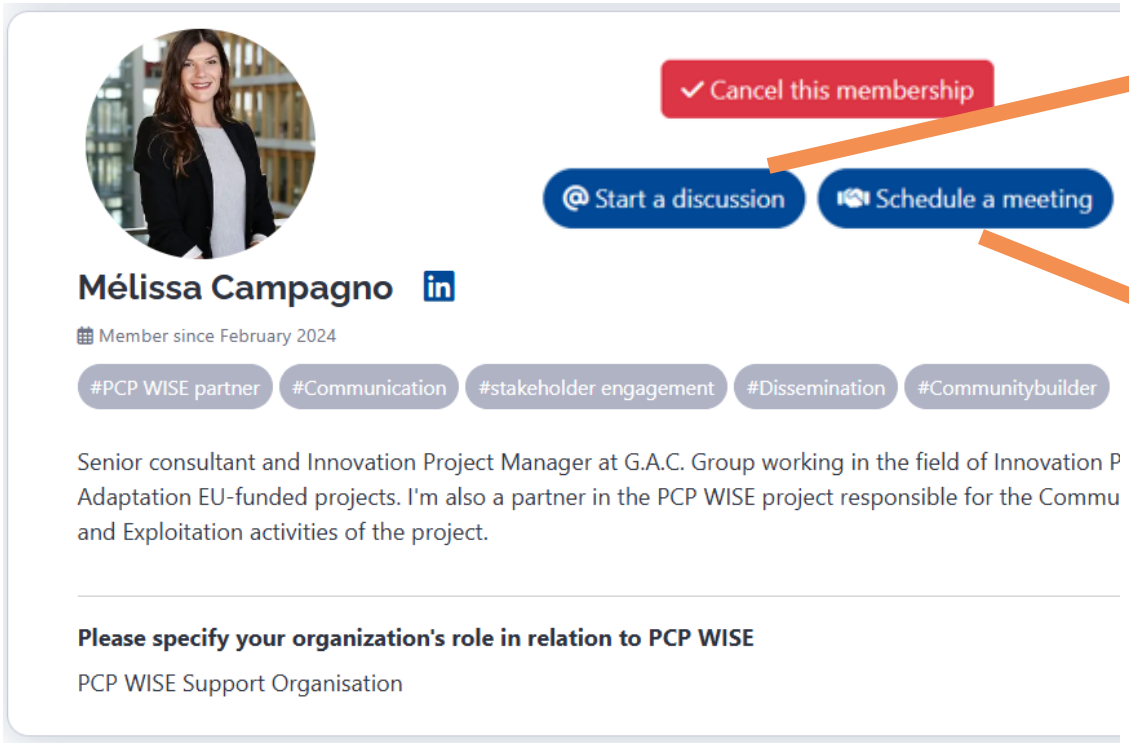
Why join the Community Platform?

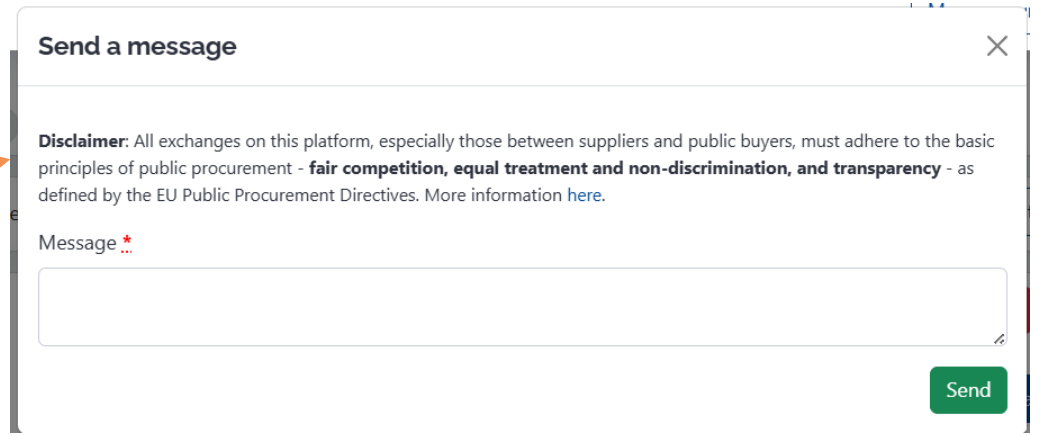
Join our Community Networking & Matchmaking platform

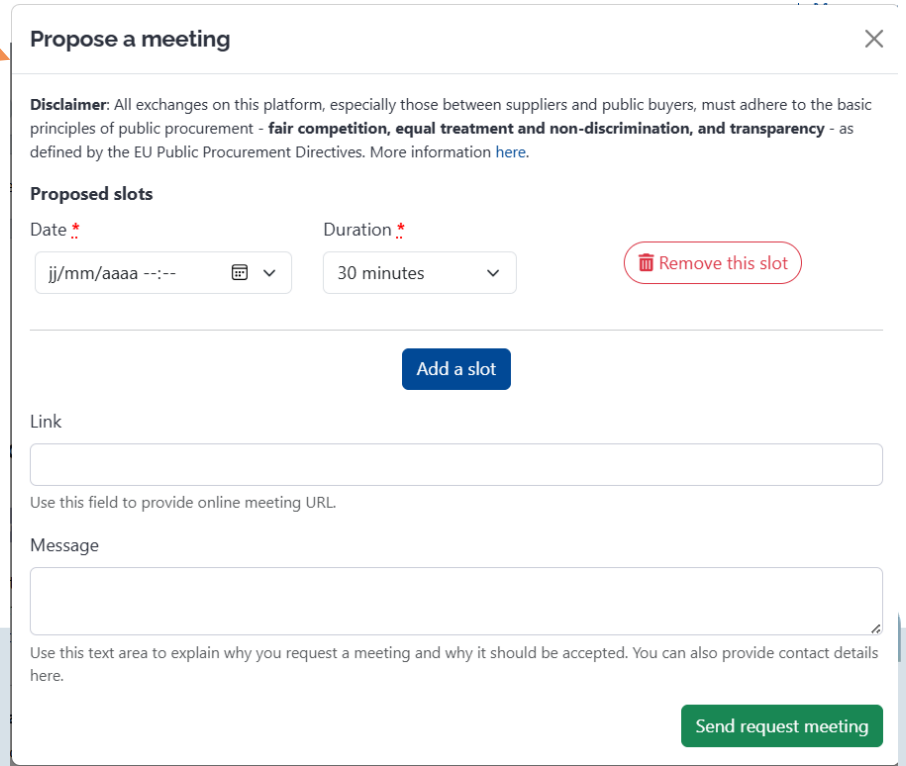
Your Gateway to the PCP WISE journey!

- **Stay in the loop:** Get the latest updates with daily digests, event alerts, and curated learning resources.
- **Connect and collaborate:** Schedule meetings or start chats with PCP WISE Buyers and like-minded suppliers from the community.
- **Showcase your strengths:** Create a standout supplier profile to highlight your company, technologies, and innovative solutions — and grow your network.
- **Join the conversation:** Take part in interactive online events and activities to suppor the scale-up, replication, and uptake of the PCP WISE innovation solutions

“Schedule a meeting” and “Start a discussion” with community members







Interacting on the Community Platform

Join our Community Networking & Matchmaking platform

Guided exchanges between Supplier and PCP WISE Buyers

PROTOCOL

For the communication and interactions between the demand and the supply side

Available on the Community Platform and website

NB: Exchanges on the platform must adhere to the basic principles of public procurement – fair competition, equal treatment and non-discrimination, and transparency – as defined by the EU Public Procurement Directives.

Facilitated exchange between Suppliers to support the **formation of suppliers' consortia interested in bidding for the PCP WISE Call for Tenders**

- Maximise your organisation's visibility toward other suppliers
- Find complementary expertise and potential partners to form winning consortia

NB: A consortium composed of several organisations is not mandatory to respond to the upcoming PCP WISE Call for Tenders : A single Supplier can also send an offer

Calling for PCP WISE Replicators & Followers

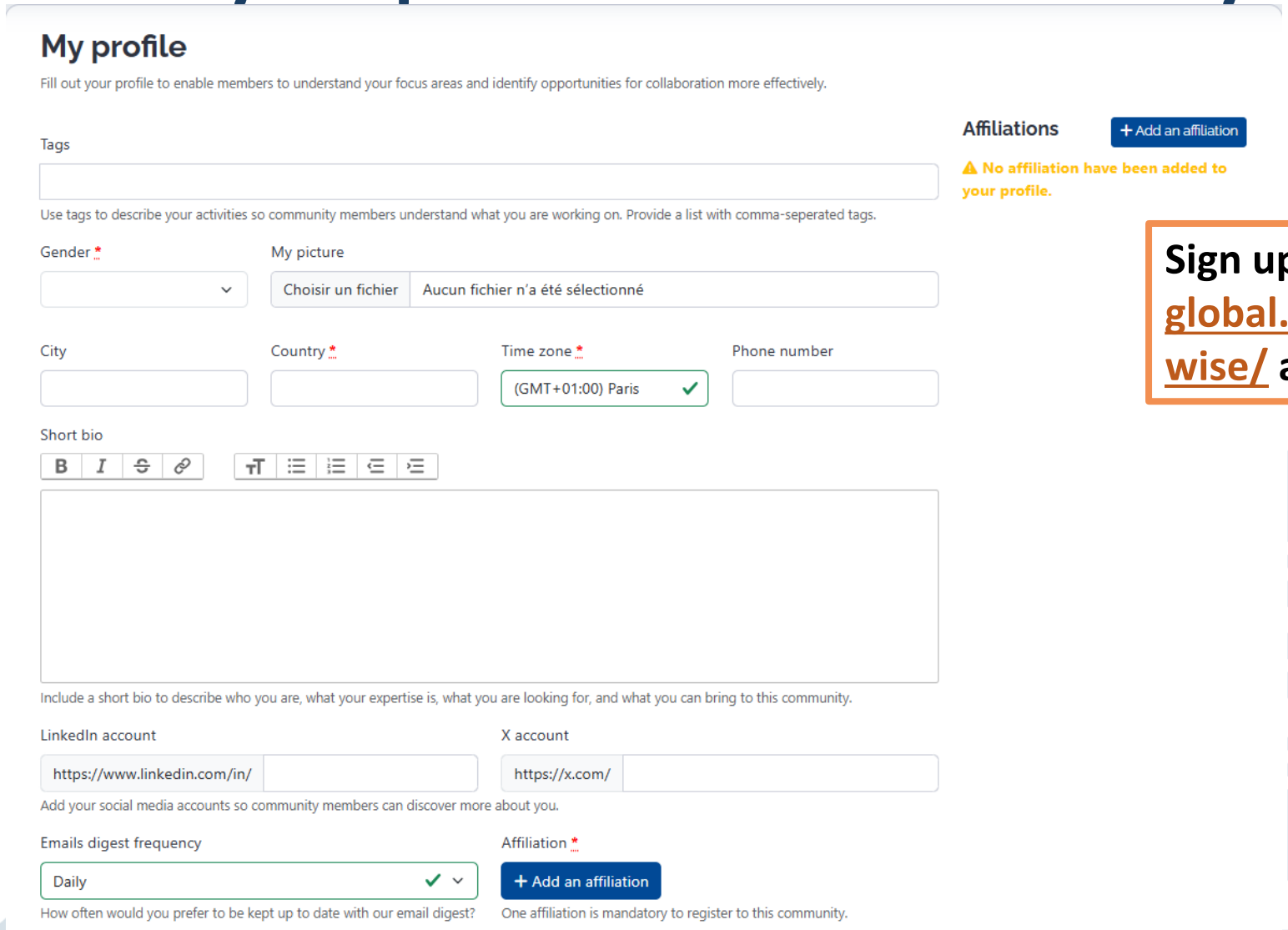
Join our Community Networking & Matchmaking platform

- **Replicators** Regions, cities, water & environmental agencies, etc., external to the PCP WISE consortium interested in taking part in replicability and scalability activities

- **Followers** Networks, associations, programmes, projects and initiatives committed to support PCP WISE's communication and dissemination efforts, widen its visibility, and maximise its impact

Take part in the Stakeholder Observatory Group (SOG) & Have your say in the PCP WISE Journey!

Create your profile on the Community Platform



Sign up on https://egcp.enrich-global.eu/communities/pcp-wise/ and complete your profile

How to create your profile on the Community of Practice? Additional information specific to Suppliers

My community profile

Please specify your organization's role in relation to PCP WISE *

PCP WISE Suppliers

Please note: This information is mandatory for all registered suppliers and will appear on your public profile within the PCP WISE Community & Matchmaking Platform.

Organisation type *

- Startup
  SME of less than 5 years
- Small and Medium-size Enterprise
  SME, staff under 250
- Large Company
  (staff above 250)
- Public Research Organisation
  (including universities and research institutes)
- Private Research Organisation
- Non-for-profit organisation
  (NGO, Association)
- Other

If you selected 'Other' in the previous question, please specify

Sector of activities *

PCP WISE use case(s) you would like to tackle

What products and/ or services do you offer? *

What kind of partner(s)/ expertise are you looking for to form a consortium for the Call for Tenders? *

Any additional information you'd like to share

Update my profile

The more complete your profile is, the greater visibility you build towards other suppliers, and the greater your chances are to find suppliers with complementary skills and expertise that represent suitable candidate partner to form of consortia!

Get Connected. Get Visible. Get Ready.

🧩 **Join the PCP WISE Community Platform**

→ Create your supplier profile, showcase your expertise, and connect with partners to form consortia.

→**"Schedule a meeting"** and/ or **"Start a discussion"** with suppliers and buyers via the Community Platform

→Email: info-PCP-WISE@group-gac.com

📬 **Stay up-to-date through the PCP WISE website**

→Stay informed about the upcoming call for tender, PCP developments, project milestones and key resuts.

→Check out the **PCP WISE Q&A**

→Sign up for the **PCP WISE Newsletter**.

📝 **Submit your feedback**

→Fill out the **RFI (Request for Information)**

→Deadline: **22 June 2025**

📩 **Reach out & Get the info you need**

→Ask a question via the **e-Procurement Portal** chat and Request a 1:1 meeting after filling out the RFI

Your input will help shape the PCP WISE tender. This is your chance to influence the challenge!

Closure remarks

Ana Lucia Jaramillo, Corvers

15:55 – 16:00

Questions & Dialogue

Stay with us!

After the closing remarks the PCP WISE Partners will stay in the main room to allow more time for questions and dialogue. Several buyers from the PCP WISE consortium are present to engage in meaningful discussions!