

PCP WISE: Second Info Webinar

26 October 2025



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Welcome, agenda and housekeeping rules

Joost Buntsma, het Waterschapshuis



Housekeeping Rules

Here's how to make the most of the session:

-  **Stay Muted** – Please keep your mic off unless invited to speak.
-  **Use the Chat** – Questions? Thoughts? Drop them in the chat anytime!
-  **Informative webinar** – Please be aware that this webinar aims to inform Tenderers on the tender submission process. Answers on questions relating to the Tender Documents will only be formal when published on the platform.
-  **Raise Your Hand** – Want to speak? Use the raise hand  feature.
-  **This session is recorded** – So we can share the information with others later!
-  **Cameras Optional** – Feel free to keep your camera on if you'd like; we love seeing you in person!
-  **Be Respectful** – We're an inclusive, global community; let's keep it kind and constructive



Agenda

13:00 – 13:05	Welcome & Agenda , by Joost Buntsma, het Waterschapshuis
13:05 – 13:45	How to submit the tender: Tender documents , by Ana Isabel Peiró Baquedano, Corvers Procurement Services
13:45 – 13:50	How to submit the tender: e-Procurement Platform , by Arnoud Gringhuis, het Waterschapshuis
13:50 – 14:05	Most important questions and answers TD's , by Niek van der Kuijl, het Waterschapshuis
14:05 – 14:15	Matchmaking platform , by Melissa Campagno, G.A.C. Group
14:15 – 14:30	Questions , facilitated by Joost Buntsma, het Waterschapshuis
14:30	Closure



How to submit the tender

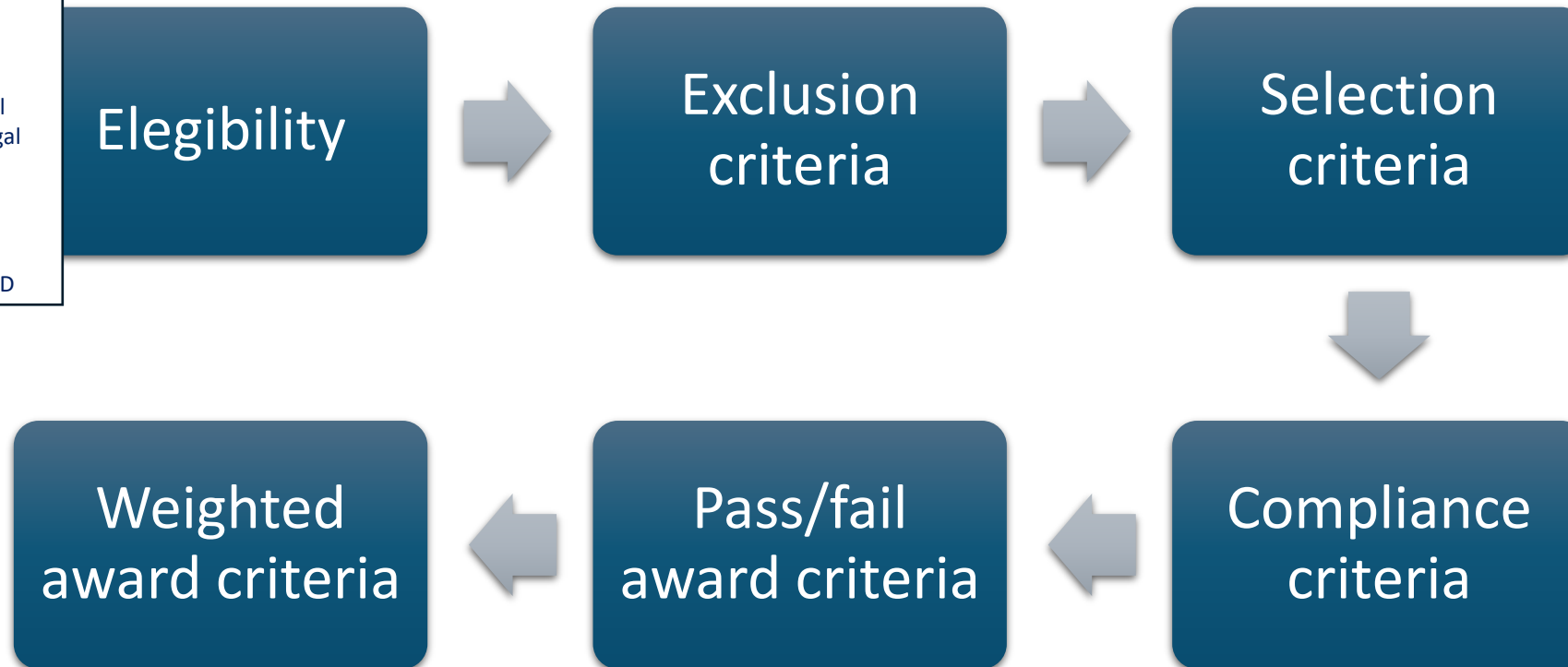
Tender documents

Ana Isabel Peiró Baquedano, Corvers Procurement Services

The Open Call in a nutshell

Selection of tenderers and tenders

- All the necessary expertise → single supplier → OK
- No mandatory requirements regarding the size of the consortium or the geographical location of the participating legal entities within Europe
- Not possible to add/modify participants on phase 2/3.
- Subcontractors need to be identified and fill out TD10 ESPD



- When submitting a bid → covering the 3 phases of PCP (not just phase 1)
- Contractors do not have the obligation to submit a tender for each subsequent phase → not result in penalty or negative consequences



Name	Action to be taken by tenderer
TD1. RFT (this document)	It provides the rules of the Tender, including the evaluation scheme. By the submission of a tender, all requirements mentioned in this document will be accepted by the tenderer. <u>No action.</u>
Tender Document 2 (TD 2): Framework Agreement	Contains the provisions that will regulate Phase 1, Phase 2 and Phase 3 of the PCP. TD2 should be signed by Contractors who have been awarded the Framework Agreement and Phase 1 Contract. <u>To be signed by selected Contractors.</u>
Tender Document 3 (TD 3): PCP Specific Contract for Phase 1	The Contract awarded for Phase 1 after the evaluation of Bids and final award. <u>To be signed – together with the Framework Agreement - by selected Contractors.</u>
Tender Document 4 (TD 4): PCP Specific Contract for Phase 2	The Contract awarded to Contractors for phase 2 after the Call-Off for Phase 2 of the PCP. <u>To be signed by selected Contractors.</u>
Tender Document 5 (TD 5): PCP Specific Contract for Phase 3	The Contract awarded to Contractors for Phase 3 after the Call-Off for Phase 2 of the PCP. <u>To be signed by selected Contractors.</u>
Tender Document 6 (TD 6): PCP End of Phase (1, 2, 3) report	Template to be used by selected Tenderers to report the outcomes of Phase 1, Phase 2 and Phase 3.
Tender Document 7 (TD 7): Contractor details and Project abstracts	Template to be filled in by selected Tenderers in Phase 1, Phase 2 and Phase 3 of the PCP.
Tender Document 8 (TD 8): Technical form	Template to be completed by Tenderers with their technical proposal. ENVELOPE B.
Tender Document 9 (TD 9): Financial form	Template to be completed by Tenderers with their Financial Offer and Cost Breakdown. ENVELOPE C.
Tender Document 10 (TD 10): ESPD	It is a self-declaration which includes a declaration of honor, and, if applicable, a Consortium Statement and a Subcontracting Statement. To be filled in, signed and submitted by Tenderer, by the Consortium of Tenderers (if applicable) and/or subcontractors (if applicable) as part of the tender for phase 1. ENVELOPE A.
Tender Document 11 (TD 11): Consortia Statement	Template to be filled in by Tenderers only in case of a consortium presenting a bid. ENVELOPE A.
TD12. Standard self-declaration form (for project references).	Template to be completed by Tenderers. ENVELOPE A. To indicate compliance with selection criteria listed under 3.4.
Annex 1. Use cases and Test sites	<u>No action.</u> For information.
Annex 2. Information about the PBG	<u>No action.</u> For information.
Annex 3. Preexisting rights of the PBG	<u>No action.</u> For information.
Annex 4. List of environmental, social and labour law obligations established by EU law, national legislation, collective agreements or the international environmental, social and labour conventions which Bids must comply with.	<u>No action.</u> For information.
Annex 5. Market consultation report	<u>No action.</u> For information.
Annex 6. Contract Notice e-Form	<u>No action.</u> For information.
Annex 7. Evaluation Criteria of the Test Plan	<u>No action.</u> For information.
Annex 8. PCP WISE Requirements	<u>No action.</u> For information. Mandatory pass/fail award criteria.
Annex 9. Data sets	<u>No action.</u> For information.
Annex 10. Table Top Exercise	<u>No action.</u> For information.
Annex 11. General context background	<u>No action.</u> For information.
Annex 12. SOTA analysis for unsaturated zone models	<u>No action.</u> For information.
Annex 13. Kling-Gupta Efficiency (KGE)	<u>No action.</u> For information.
Annex 14. Example of Solution Architecture Model	<u>No action.</u> For information.
Annex 15. Quick User Guide for the e-Procurement Platform TUTTOGARE PA	<u>No action.</u> For information.

Checklist of documents and proof

Tenders that do not comply with the formal requirements will be automatically rejected. The PBG reserves the right to check the documents and references. Tenderers have 5 working days to reply and correct any clerical errors in ENVELOPE A – Administrative envelope.

For ENVELOPE B – Technical envelope - and ENVELOPE C – Financial envelope, the PBG reserves the right (but does not have the obligation) to check the information and ask for clarifications (as long as this does not imply a substantial modification of the Tender).

The evaluation will be conducted internally (APC, TEC, FEC + PEB approval)

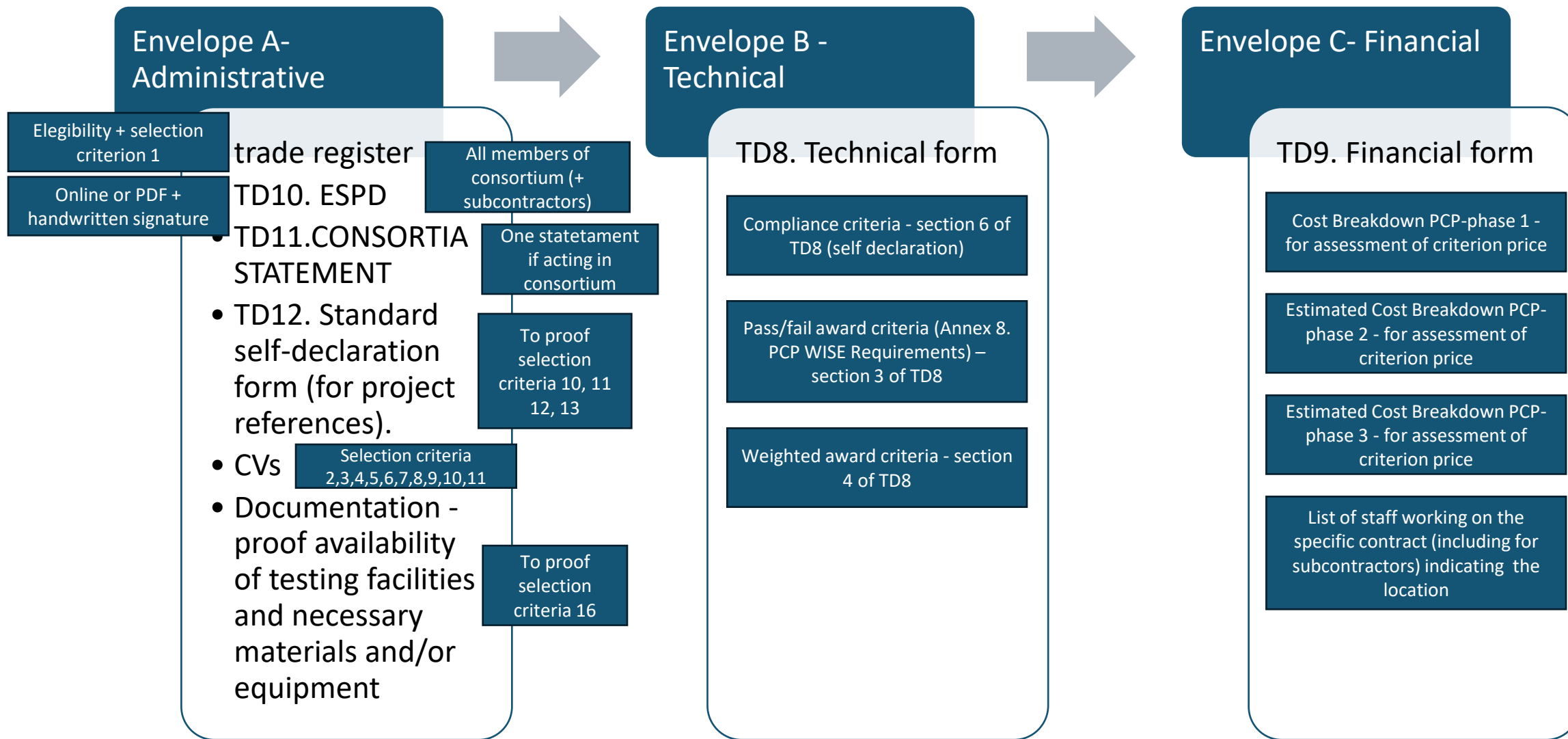
ENVELOPE	Evaluation	Documentation
ENVELOPE A Administrative envelope	- First to be assessed by the APC. It should include all the documents required to demonstrate selection and non-exclusion grounds	Documentation regarding enrolment in a trade register, CVs, Documentation regarding proof of availability of testing facilities and necessary materials and/or equipment, TD10. ESPD, TD11. CONSORTIA STATEMENT and TD12. Standard self-declaration form (for project references).
ENVELOPE B Technical envelope	– Second to be assessed by TEC. It includes aspects related to compliance criteria and award criteria, except for the price	TD8. Technical form
ENVELOPE C Financial envelope	– Third to be assessed by FEC.	TD9. Financial form

ENVELOPE	DOCUMENT	COMPLIANCE WITH	MANDATORY	CHECK
ENVELOPE A - Administrative	Trade register certification	Eligibility and selection criterion 1	YES. For tenderer, members of a consortium, subcontractors and third parties	
	TD10. ESPD	Eligibility and exclusion criteria	YES. For tenderer, members of a consortium, subcontractors and third parties	
	TD11. CONSORTIA STATEMENT	Statement of joint and several liability to appoint the lead contractor and authorizing lead contractor to act	ONLY IF ACTING IN CONSORTIA	
	TD12. Standard self-declaration form (project references)	To proof selection criteria 10, 11 12, 13	YES	
	CVs	Selection criteria 2,3,4,5,6,7,8,9,10,11	YES	
	Documentation - proof availability of testing facilities and necessary materials and/or equipment	To proof selection criteria 16	YES	
ENVELOPE B - Technical	TD8. Technical form	Compliance criteria Pass/fail award criteria Weighted award criteria	YES	
ENVELOPE C - Financial	TD9. Financial form	Cost Breakdown PCP-phase 1 Estimated Cost Breakdown PCP-phase 2 Estimated Cost Breakdown PCP-phase 3 List of staff	YES	

Where a signature is requested → duly authorized person(s).

- staff member(s) who according to the extract from the professional register or trade register is authorized to represent the Tenderer.
- If a document is signed by a person not listed in the professional register or trade register → Adequate proxy must be attached, signed by a person or persons (from the trade register or the professional register authorized to represent and bind the Company).

The Tender must be submitted in English.



Envelope A

- ✓ Certification from TRADE REGISTER - Eligibility and selection criterion 1
- ✓ CVs - Selection criteria 2,3,4,5,6,7,8,9,10,11 – READ carefully the description!
- ✓ Proof availability of testing facilities and necessary materials and/or equipment – Selection criterion 16 - Description of the testing facilities, of the servers, etc., as well as property documents and/or renting invoices

TD11. CONSORTIA STATEMENT

In this Statement of joint and several liability, the Consortium members conform to the following requirements:

- Each member of the Consortium hereby agrees to appoint the lead contractor as mentioned below to operate as single point of contact to the Lead Procurer
- Each member of the Consortium hereby authorizes the lead contractor to act in its name and on its behalf, concerning their rights and obligations under the Framework Agreement (TD2) and phase 1 contract (TD3), and to sign the Framework Agreement (TD2) and the phase 1 contract (TD3) on their behalf
- Each member of the Consortium hereby accepts joint and several liability for all obligations of the contractor under the Framework Agreement (TD2) and the phase 1 contract (TD3)
- Each member of the Consortium is listed in the professional register or trade register or a foreign equivalent in accordance with the legislation in force in the country where it is established;

Member of the Consortium 1 (lead contractor and authorized to act in the name and on behalf of the Consortium)	
Name of duly authorized person	
Function	
Signature	
Place and date	
Activities / expertise of the member in the AI PCP Project	

Member of the Consortium 2	
Name of duly authorized person	
Function	
Signature	
Place and date	
Activities / expertise of the member in the Big Data PCP Project	

Member of the Consortium 3	
Name of duly authorized person	
Function	
Signature	
Place and date	
Activities / expertise of the member in the Big Data PCP Project	

- Please add as many tables as members of the consortium

- Please fill in the template.
- DO NOT MODIFY the template.

Envelope A TD10. ESPD

European Single Procurement Document (ESPD)

Part I: Information concerning the procurement procedure and the contracting authority or contracting entity

Information about publication

For procurement procedures in which a call for competition has been published in the Official Journal of the European Union, the information required under Part I will be automatically retrieved, provided that the electronic ESPD-service is used to generate and fill in the ESPD. Reference of the relevant notice published in the Official Journal of the European Union:

Received notice number

581235-2025

Notice number in the OJS:

2025/S 170-_____

OJS URL

National Official Journal

In case publication of a notice in the Official Journal of the European Union is not required, please give other information allowing the procurement procedure to be unequivocally identified (e. g. reference of a publication at national level)

GOBIERNO DE ESPAÑA MINISTERIO DE HACIENDA

Service for ROLECE and DEUC documents

[Terms & Conditions](#)

European Commission > Tools > European Single Procurement Document

Start Procedure Exclusion Selection Finish

Welcome to the ESPD service

European Single Procurement Document (ESPD) is a self-declaration of the businesses' financial status, abilities and suitability for a public procurement procedure. It is available in all EU languages and used as a preliminary evidence of fulfillment of the conditions required in public procurement procedures across the EU. Thanks to the ESPD, the tenderers no longer have to provide full documentary evidence and different forms previously used in the EU procurement, which means a significant simplification of access to cross-border tendering opportunities. From October 2018 onwards the ESPD shall be provided exclusively in an electronic form.

The European Commission provides a free web service for the buyers, bidders and other parties interested in filling in the ESPD electronically. The online form can be filled in, printed and then sent to the buyer together with the rest of the bid. If the procedure is run electronically, the ESPD can be exported, stored and submitted electronically. The ESPD provided in a previous public procurement procedure can be reused as long as the information remains correct. Bidders may be excluded from the procedure or be subject to prosecution if the information in the ESPD is seriously misrepresented, withheld or cannot be complemented with supporting documents.

For more information on ESPD, please [click here](#)

If you are interested in the answers to the most frequently asked questions about the ESPD, please have a look at the [FAQ leaflet](#)

Who are you?

- ☐ I am a contracting authority
- ☐ I am a contracting entity
- ☒ I am an economic operator

What would you like to do?

- ☒ Import ESPD
- ☐ Merge two ESPDs
- ☐ Create response

Upload document

Please upload an ESPD Request or an ESPD Response

[Seleccionar archivo](#) [espd-F.xml](#)

Where is your business located?

Select country Spain

Previous

Cancel

Next

<https://visor.registrodelicitadores.gob.es/espd-web/filter?lang=es>

Part VI: Concluding statements

The undersigned formally declare that the information stated under Parts II - V above is accurate and correct and that it has been set out in full awareness of the consequences of serious misrepresentation.

The undersigned formally declare to be able, upon request and without delay, to provide the certificates and other forms of documentary evidence referred to, except where:

a) The contracting authority or contracting entity has the possibility of obtaining the supporting documentation concerned directly by accessing a national database in any Member State that is available free of charge (on condition that the economic operator has provided the necessary information (web address, issuing authority or body, precise reference of the documentation) allowing the contracting authority or contracting entity to do so. Where required, this must be accompanied by the relevant consent to such access), or

b) As of 18 October 2018 at the latest (depending on the national implementation of the second subparagraph of Article 59(5) of Directive 2014/24/EU), the contracting authority or contracting entity already possesses the documentation concerned.

The undersigned formally consent to [identify the contracting authority or contracting entity as set out in Part I, Section A], gaining access to documents supporting the information, which has been provided in [identify the Part/Section/Point(s) concerned] of this European Single Procurement Document for the purposes of [identify the procurement procedure: (summary description, reference of publication in the Official Journal of the European Union, reference number)].

Date, place and, where required or necessary, signature(s):

Date _____

Place _____

Signature _____

[XML format](#)

[PDF format](#)

[Both formats](#)

Previous Cancel Download as

espd-response

espd-response

README

Envelope A

TD12. Standard self-declaration form

To proof selection criteria 10, 11, 12, 13

- Please fill in the template.
- DO NOT MODIFY the template.
- Be aware of page limitations, font and spacing.

TD12. Standard self-declaration form (for project references)

- The maximum number of pages per reference form is 4 (four) sides of A4. This includes attachments.
- Pages that exceed the prescribed number of pages will not be taken into consideration.

Details	Elaboration
Reference form for selection criteria	fill number:
Tenderer's details	
• Tenderer's name	
• Location	
• Organization type	
• Contact person's name	
• Position	
• Telephone number	
Description of case / reference / project	
• Name	
• Short abstract / description	
• Carried out by (company, consortia or subcontractor)	
• Execution period (MM/YYYY – MM/YYYY)	
• <u>Url</u> for the case / reference / description website or additional information / documentation	
• Reference meets requirements	
• Reason for termination (if it was terminated early)	
• Total budget for the entire case/reference/project and per year	
• Complies with selection criteria	fill number:
• Elaborate on the project and its scope. Any other information	
Tenderer's signature	
• Tenderer's company name	
• Legal representative's name	
• Position	
• Signature	[name of legal representative of the Tenderer. In the case of a consortium, every member of the consortium]
• Place and date	

Current consortium!

27/11/2025

Envelope B

TD8. Technical form (1)

- Clerical mistake: pages in excess will be deducted from point 4 and then point 3 and not from point 5 and then point 4.
- Referrals to weighted award criteria under point 5 should be understood as referrals to point 4.

The maximum page limitation for this TD8 is 50 pages including annexes, images and diagrams if any. The font letter will be Calibri 11 with simple/single spacing. Pages in excess – which will be counted from point 4 and then point 3, not from the declarations in point 1, 2, 5, 6, 7, 8 and 9 - will not be evaluated.

1. Tenderer details

Details	
Registered Organisation Name	
Acting in Consortia	YES/NO
Registered Address	
Postcode	
Town / City	
Country	
Company Registration	
VAT Registration No.	
Website	
Size	
Main activity	

1. Contact details

Details	
Title	
Name	
Position	
Organisation	
Main Correspondence Address	
Postcode	
Town / City	
Country	
Phone number	
Mobile Phone	
Email Address	

2. Public description of the project

If your tender is successful, we will publish the following summary for marketing purposes. Accordingly, this summary is mandatory, but will not be assessed as part of your tender. By submitting this tender, you hereby grant full permission for the publication aforementioned. Please ensure the summary is suitable for public disclosure.

Please, write your response in the space provided here.

TD8 Technical form already includes all the points that need to be filled in to submit the complete information of your tender and does not need to be modified. Please fill out the template according to the instructions, so to include the narrative in each of the required cells.

Envelope B

TD8. Technical form (2)

3. PASS/FAIL AWARD CRITERIA

Please fill in the following chart, indicating how your bid addresses each of these mandatory requirements.

Each requirement will identify by a unique ID and name. The requirements are categorized as follows:

1. **Functional Requirements:** These describe the core actions the solution must perform, aligned with the project's primary challenges and expected system behaviour.
2. **Technical Requirements:** Technical requirements define the specific implementation to fulfil functional or non-functional requirements. They outline the technologies, protocols, standards, system architecture etc. that must be followed to ensure the overall quality of the developed solutions. In layman's terms: they describe not what to implement, but how to implement it.
3. **Contract Performance Requirements:** These requirements cover operational and management considerations, including prototype deployment and feedback mechanisms from pilot activities.

✓ Pass/fail award criteria

- Please fill in the template.
- DO NOT MODIFY the template.
- Be aware of page limitations, font and spacing.

Envelope B

TD8. Technical form (3)

✓ Weighted award criteria

- Please fill in the template.
- DO NOT MODIFY the template.
- Be aware of page limitations, font and spacing.

Clerical mistake: please refer to awarding points from Tenderdoc Part 1 page 61-68 for A.3 and A.5

4. Technical offer

Please describe your offer/solution following the following template. How does your tender address each of the award criteria as described in 3.5 of TD1?

Number	Weighted award criteria	Max. points
A. IMPACT ON THE CHALLENGE		49
A.1	Level of match with data handling ³	3
	A.1.1.	1
	A.1.2.	1
	A.1.3.	1
A.2	Level of match with analysis and intelligence	15
	A.2.1.	1
	A.2.2.	1
	A.2.3.	1
	A.2.4.	1
	A.2.5.	1
	A.2.6.	4
	A.2.7.	6
A.3	Level of match with interfaces and interoperability	6
	A.3.1.	3
	A.3.2.	3
A.4	Level of match with Governance and Security	2
	A.4.1.	1
	A.4.2.	1
A.5	Level of match with Operational Support	5
	A.5.1.	2
	A.5.2.	2
	A.5.3.	1
	A.5.4.	1
A.6.	Contribution to standardisation across EU	6
	A.6.1.	3
	A.6.2.	3
A.7.	Urban additional remote sensing based information products	5
	A.7.1.	5
A.8.	Rural additional remote sensing based information products	7
	A.8.1.	7
VALIDITY OF THE TECHNICAL APPROACH		23
B.1	Quality of the methodology – Design, development and installation of the solution	7
	B.1.1.	3
	B.1.2.	2
	B.1.3.	2
B.2	Use of data. See Annex 9 for data sets identified by PCP WISE consortium that	6

Number	Weighted award criteria	Max. points
	tenderers can use in their proposals/solutions.	
	B.2.1.	1
	B.2.2.	3
	B.2.3.	1
	B.2.4.	1
B.3	Technical validity and robustness of the solution proposed.	10
	B.3.1.	2
	B.3.2.	2
	B.3.3.	2
	B.3.4.	2
	B.3.5.	2
QUALITY OF THE TENDER		18
C.1	Coherence/integration of the overall proposal	6
C.2	Commercial potential	6
	C.2.1.	3
	C.2.2.	2
	C.2.3.	1
C.3	First draft plan of potential risks and mitigation measures.	3
	C.3.1.	
C.4.	Project management methodology for the contract implementation for the three phases of the PCP.	3
	C.4.1.	

Envelope B

TD8. Technical form (4)

5. Professional secrecy

Please indicate which parts of the information in the tender is confidential, and indicate why disclosure of such information may be harmful to you.

- It is not possible to mark all the tender form/full sections as confidential

Please, write your response in the space provided here.

6. Declaration

By submitting the tender you are confirming that the information given, in this application, is complete and that you are actively engaged in this project and responsible for its overall management and agree to properly implement the award if made to you. You are confirming that:

- your organisation is prepared to carry out this project at the stated price;
- you are not subject to the exclusion criteria as stated in 3.2 of the Request for Tenders (TD1); and
- you comply with the compliance criteria as stated in 3.3 of the Request for Tenders (TD1) (in particular you and your tender are compliant with laws and regulations regarding privacy, ethics, health and safety); and
- the services offered are within the definition of the research and development as mentioned in the Frascati Manual; and
- you comply with the legal requirements stated in the Request for Tenders (TD1) and;
- you are also confirming that you have read and understood the relevant explanatory materials;
- you are not sharing any classified information.

By signing and submitting this application you acknowledge that you've read and understood the statement above and accept it without reservation.

☐ I hereby confirm that I fully comply with the declaration as stated above.

Signature

Please, sign here.

7. Declaration – Russian participation

- As of 9 April 2022, in accordance with Council Regulation (EU) 2022/576, it is prohibited to award any public or concession contract to any person or company that has a connection with Russia as defined in the Regulation. This includes persons or companies acting directly as Tenderers or Contractors as well as subcontractors, suppliers, or companies whose capacities are relied on for the proper performance of the Contract, where these capacities account for more than 10% of the Contract value.

A connection with Russia as defined in the Regulation exists where:

- the Technology Provider is a Russian national or where the Technology Provider is established in Russia;
- a natural person or a company fulfilling one of the criteria referred to in a) owns more than 50 % of the proprietary rights of the Technology Provider; or
- the Technology Provider acts on behalf of or at the direction of persons or companies fulfilling the criteria of a) and/or b).

Contracts with such persons or companies with a connection with Russia that were concluded before 9 April 2022 may only continue to be executed until 10 October 2022.

I, the undersigned [name and surname] as [capacity] of the [name of legal entity] (hereafter the "Entity") with registered office in (street address, post code) in the City of (City) with tel. (number) and VAT reg. no. (number)

Acting in the context of a Consortium or association of several entities together with the following entities:

HEREBY I STATE AND DECLARE (in the name of the participating entities – if applicable - as well) under my own personal responsibility, fully aware that in case of fraudulent statements the penalties provided by the [Dutch] law, pursuant to

THAT

I. None of the cases described in a) to c) applies to my/our company.

II. In order to execute the Contract for parts of the Services, I/we

- ☐ will not rely on/have not relied on the capacities of persons or companies described in a) to c) (for the proper performance of the Contract).
- ☐ will rely on/have relied on the capacities of the following persons or companies described in a) to c) (for the proper performance of the Contract).

(Details of companies providing such capacities)

- ☐ No services provided by any company commissioned for the proper performance of the contract exceed 10% of the Contract value.
- ☐ The commissioning of such persons/companies is permitted by way of derogation (Article 5k(2) of Council Regulation (EU) 2022/576).
- ☐ The contract was concluded before 9 April 2022 and the collaboration will be terminated before 10 October 2022.

☐ will not commission/have not commissioned any of the persons or companies described in a) to c) as subcontractors.

☐ will commission/have commissioned the following persons or companies described in a) to c) as subcontractors.

(Details of companies commissioned as subcontractors)

- ☐ No services provided by any subcontractor exceed 10 % of the contract value.
- ☐ The commissioning of such persons/companies is permitted by way of derogation (Article 5k(2) of Council Regulation (EU) 2022/576).
- ☐ The contract was concluded before 9 April 2022 and the collaboration will be terminated before 10 October 2022.

☐ will not commission/have not commissioned any of the persons or companies described in a) to c) as suppliers.

☐ will commission/have commissioned the following persons or companies described in a) to c) as suppliers:

(Please state any such companies commissioned as suppliers.)

- ☐ No services provided by any supplier exceed 10% of the Contract value.
- ☐ The commissioning of such persons/companies is permitted by way of derogation (Article 5k(2) of Council Regulation (EU) 2022/576).
- ☐ The contract was concluded before 9 April 2022 and the collaboration will be terminated before 10 October 2022.

☐ I hereby confirm that I fully comply with the declaration as stated above.

Signature

✓ Compliance criteria

- Please fill in the template.
- DO NOT MODIFY the template.
- Be aware of page limitations, font and spacing.

Envelope B

TD8. Technical form (5)

8. Declaration of pre-existing rights

I, the undersigned [name and surname] as [capacity] of the [name of legal entity] (hereafter the "Entity") with registered office in (street address, post code) in the City of (City) with tel. (number) and VAT reg. no. (number)

HEREBY I STATE AND DECLARE

under my own personal responsibility, fully aware that in case of fraudulent statements the penalties provided by the [Dutch] law, pursuant to

THAT

The following list contains all the pre-existing rights of the Technology Provider as whole (including all members of the group in a joint Bid, subcontractors and Third Parties on which the Technology Provider relies to fulfil some selection criteria) that are attached to the proposed solution or parts of the proposed solution in my Technical Offer for this Request For Tender.

Pre-existing material concerned	Rights to pre-existing material	Identification of rights' holder

☐ I hereby confirm that I fully comply with the declaration as stated above.

Signature

Clerical/formatting mistake: text highlighted in yellow is not part of the table but of the main text. Table only contains three columns.

Envelope C

TD9. Financial form

- Total value of products offered in P1 and P2 < 50 % of the value of P1 and P2 contract. (...) Total value of products offered in all phases < 50% of the PCP total value.
- Binding unit prices for all foreseeable items for the whole duration and give a breakdown of the price for the current phase in terms of units and unit prices → create tables and information IN THE PROPER FIELD, to provide with that information. You can include junior, *medior* and senior under personnel

The maximum page limitation for this TD9 is 10 pages including annexes, images and diagrams if any. The font letter will be Calibri 11 with simple/single spacing. Pages in excess will not be evaluated.

Personnel incl. hourly rates	
Materials	
Facilities	
Overhead costs	
Travel	
Sub-contracting (please specify, including country of sub-contracting)	
Other costs (please specify)	
Total price with shared IPR (owned by tenderers)	
• Excluding VAT	
• Including VAT	

List of staff working on the specific contract (including for subcontractors), indicating clearly their role in performing the contract (i.e., whether they are principal R&D staff or not whether they are working on security components or not) and the location (country) where they will carry out their tasks under the contract.

Name	Role	Location	Subcontractor (YES/NO)



- Each contractor will keep the ownership of the IPR attached to the results they generate during the PCP implementation. The PBG has the right to:
 - (1) receive an irrevocable, royalty free, non-exclusive license to use the developed technology up until TRL7 or 8 (or up to the point it was developed by Contractors of Phase 1 and 2) for indefinite time. This entails the **access to the PCP Results**, on a royalty-free basis, for their own use, non-commercially and at no additional cost. **This includes all IPRs of what has been developed in the PCP and the pre-existing rights that are needed to perform the Project for the purpose of executing the Project as well as for non-commercial research purposes.**
 - (2) grant (or require the contractors to grant) non-exclusive licences to third parties to exploit the results under Fair, Reasonable and Non-Discriminatory (FRAND) conditions (without the right to sub-license). This means that these third party licences also reach up until TRL7 or 8 (or up to the point it was developed by Contractors of Phase 1 and 2).
- Up to each tenderer/consortium to make sure they have sufficient rights (if not ownership) to use of the proposed proprietary software (including COTS components) and/or open-source models (European or non-European) and/or data sets for the development and testing of solutions in the different testing locations and for the further commercialization of the solution once PCP Wise is over.
- Please refer to Q&A for contracting questions. Only modified article 21 of the FA regarding liability in order to limit it in a proportional manner.



Documents and Online gathering



Where can you find the Open Call documents?

https://pcp-wise.tuttogare.it/pcp/dettagli_o.php?codice=1



How to submit the tender

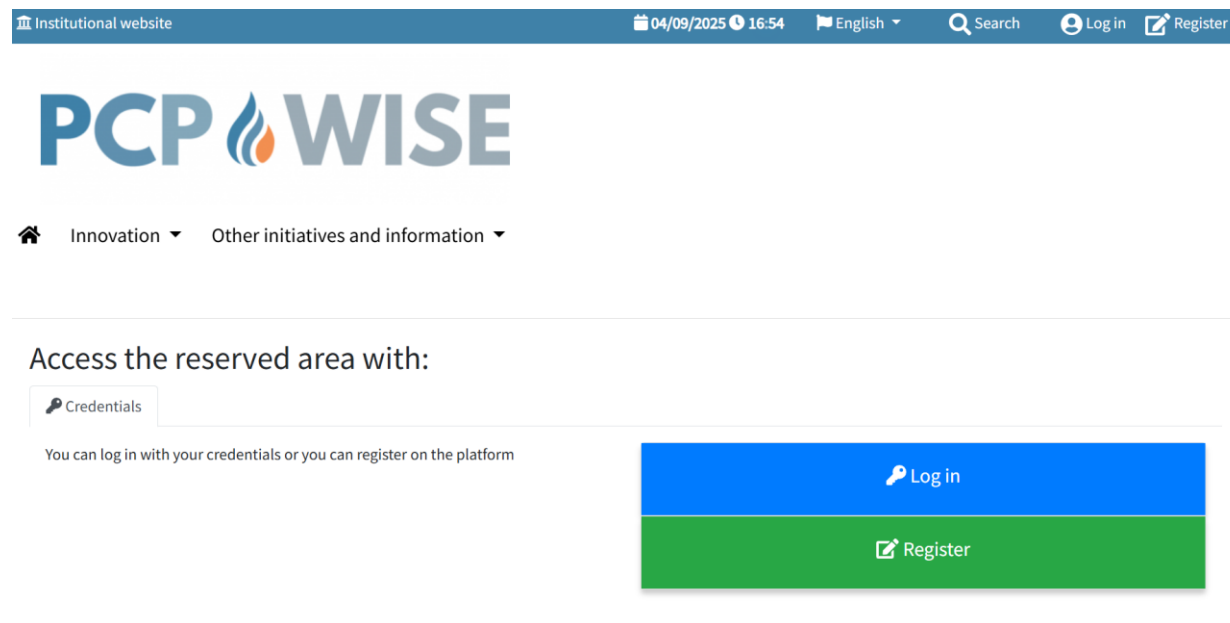
e-Procurement Platform

Arnoud Gringhuis, het Waterschapshuis

Submission and communication

<https://pcp-wise.tuttogare.it/>

For technical questions, the Tenderer should contact the helpdesk via assistenza@tuttogare.it



The screenshot shows the top navigation bar of the PCP WISE website. It includes the text 'Institutional website', a date and time '04/09/2025 16:54', a language dropdown set to 'English', a search icon, and links for 'Log in' and 'Register'. Below the navigation bar is the 'PCP WISE' logo. Under the logo, there are links for 'Innovation' and 'Other initiatives and information'. The main content area is titled 'Access the reserved area with:' and features a 'Credentials' button. Below this, a message states 'You can log in with your credentials or you can register on the platform'. To the right of this message are two large buttons: a blue 'Log in' button and a green 'Register' button.

In order to be able to submit a bid, Tenderers must register (free of charge) → Annex 15. Quick User Guide ([link](#)).

Subcontractors and members of consortia can also register in the platform. **In any case, they must not submit any tender documentation. That responsibility remains within the Lead Contractor**, as each tenderer may submit no more than one tender (risk of exclusion)
The Tenders must be submitted in English.



Account Registration

https://pcp-wise.tuttogare.it/register.php



Credentials

Email address *

Email address

! Indicate the ordinary mail address, any certified mailbox will be inserted later

Repeat e-mail address*

Repeat e-mail address

Repeat e-mail address is mandatory

Password*

Password

Password is mandatory

Repeat the password*

Repeat the password

Contact details

Name*

Name

Surname*

Surname

Contact Tax Code

Contact Tax Code

Economic operator data

Type*

Business

Name ** (Required per company)

Name

Country*

Select

Company / Professional Tax Code*

Company / Professional Tax Code

VAT number

VAT number

PEC address (email address for non-Italian users) *

PEC address (email address for non-Italian users)

Repeat PEC*

Repeat PEC

Non-Italian Economic Operators without a Certified E-mail box can indicate a classic e-mail box that will be used by the system as a reference address for all communications

PCP WISE



Account Registration

- Economic Operator Type: Business
- Tax Code & VAT: The Tax Code is the Tax Number. The VAT is the Value Added Tax number. In the EU, a VAT identification number can be verified online at the EU's official [VIES website](#)
- CPV Codes: CPV stands for Common Procurement Vocabulary which consists of codes related to the subject-matter of the procurement. Please see the CPV codes here: [Common procurement vocabulary](#)
- Information within the platform can always be corrected at a later moment. Mistakes or missing information in the *account registration* will **not** result in disqualification.



Submission of the proposal

Published

PCP #1

Pre-Commercial Procurement for the Customisation/pre-operationalisation of Water management Innovations from Space for European Climate Resilience (PCP WISE)

[Participate](#)

Tender information

Published

05/09/2025

Total budget

€ 11.765.338,80

Product categories

73 - Research and development services and related consultancy services

38221 - Geographic information systems (GIS or equivalent)

71 - Architectural, construction, engineering and inspection services

3829 - Surveying, hydrographic, oceanographic and hydrological instruments and appliances

72 - IT services: consulting, software development, Internet and support

7943 - Crisis management services

[Participate](#)

Planned phases

☒ Phase 1

☐ Phase 2

☐ Phase 3

▼ Tender information

▼ Product categories

▼ Phase information

Phase 1

▼ Milestones and Deliverables

Phase 1

▼ Deadlines

Phase 1

▼ Public Notices

Phase 1

▼ Attachments

Phase 1



Submission of the proposal

Group of economic operators

Country	Business Tax Code	Business name	Role	
Poland	1234567890	Lead tenderer [Company name]	Joint tenderer	
Spain	9876543210	Joint tenderer [Company name]	Joint tenderer	
Greece	1111111111	Joint tenderer [Company name]	Joint tenderer	

Add a participant to the group

Save

Please note that joint tenderers and consortium members that will not be Lead Tenderers can also register on the platform but are not mandated to do so. IN ANY CASE, THEY MUST NOT SUBMIT ANY TENDER DOCUMENTATION. That responsibility remains within the Lead Tenderer only, as each tenderer may submit no more than one tender (alone, as a Lead Tenderer, as a joint tenderer or as part of a consortium). This means that the tenderer may only submit a bid on his own or in one (temporary) Consortium. It also means that an economic operator or affiliated entity can participate as a subcontractor in one tender. Failure to do so leads to the automatic exclusion of all bids in which they take part.



Submission of the proposal

Administrative envelope	Technical Envelope	Financial envelope
Submitted ⚠ Mandatory Documentation regarding enrolment in a trade register Modify	Submitted ⚠ Mandatory TD8. Technical form Modify	Not submitted ⚠ Mandatory TD9. Financial form Upload
Submitted ⚠ Mandatory CVs Modify		
Submitted ⚠ Mandatory Documentation regarding proof of availability of testing facilities and necessary materials and/or equipment Modify		
Not submitted ⚠ Mandatory TD10. ESPD Upload		
Not submitted TD11. CONSORTIA STATEMENT Upload		
Not submitted ⚠ Mandatory TD12. Standard self-declaration form (for project references) Upload		

Cancel participation

⬆



Submission of the proposal

Detail / Panel

Administrative envelope	Technical Envelope	Financial envelope
Submitted ⚠ Mandatory ✎ Modify Documentation regarding enrolment in a trade register	Submitted ⚠ Mandatory ✎ Modify TD8. Technical form	Submitted ⚠ Mandatory ✎ Modify TD9. Financial form
Submitted ⚠ Mandatory ✎ Modify CVs		
Submitted ⚠ Mandatory ✎ Modify Documentation regarding proof of availability of testing facilities and necessary materials and/or equipment		
Submitted ⚠ Mandatory ✎ Modify TD10. ESPD		
Submitted ✎ Modify TD11. CONSORTIA STATEMENT		
Submitted ⚠ Mandatory ✎ Modify TD12. Standard self-declaration form (for project references)		



Tender not yet submitted

➤ Submit ⬆



Submission of the proposal

Administrative envelope	Technical Envelope	Financial envelope
Submitted ⚠ Mandatory ✎ Modify Documentation regarding enrolment in a trade register	Submitted ⚠ Mandatory ✎ Modify TD8. Technical form	Submitted ⚠ Mandatory ✎ Modify TD9. Financial form
Submitted ⚠ Mandatory ✎ Modify CVs		
Submitted ⚠ Mandatory ✎ Modify Documentation regarding proof of availability of testing facilities and necessary materials and/or equipment		
Submitted ⚠ Mandatory ✎ Modify TD10. ESPD		
Submitted ✎ Modify TD11. CONSORTIA STATEMENT		
Submitted ⚠ Mandatory ✎ Modify TD12. Standard self-declaration form (for project references)		

✓
Offer sent

Participation withdrawal ⬆

You will receive a notification in your email after a successful submission



Important notes:

- Make sure the correct information/document is added to the corresponding Envelopes and sections.
- You can only upload one document in each section. Make sure to consolidate documents into one before uploading. *(For example all CV's into one PDF)*



Submission mistakes might result in disqualification!



Important notes:

- An in-depth User Guide on how to use the Tuttogare platform and how to submit a proposal can be found in the Quick User Guide ([Annex 15](#))
- If you encounter technical issues, please contact the Tuttogare Helpdesk:

assistenza@tuttogare.it



Key Dates at a Glance

5 September 2025 – Publication of contract notice in TED

5 September 2025 – Tender documents available for download both on the Lead Buyer's e-Procurement platform and on the PCP WISE website

15 September 2025 & 26 November 2025 – Info webinars

24 October 2025 – Deadline for submitting questions about the Tender documents

4 November 2025 - Publication of the Q&A Information Notice

7 January 2026 (17:00 CET) – Deadline for submission of Suppliers' bids

8 January 2026 (09:00 CET) – Opening of tenders received

11 February 2026 - Tenderers notified about decision on awarding contracts

2 March 2026 – Signature of framework agreements and phase 1 specific contracts with selected suppliers.

Publication of the contract award notice in TED.

Subsequent phases begin in **July 2026 (Phase 2)** and **June 2027 (Phase 3)**. Please refer to the **Tender Document Part 1** for the complete time schedule.



Insights from the Q&A

Niek van der Kuijl, het Waterschapshuis



Update on liability

- Unfortunately, the revision of liability clauses is still in the process of formal approval by the Public Buyer Group
 - Please refer to #PO-050-14 of the Q&A information notice.
- **We intend to maintain the draft liability clauses that have been published**
- What does this mean to you as a Tenderer/consortium?
 - *Liability for personal injury and damage to property and consequential caused to anyone , in relation to the performance of the Contractual Services, relieving hWh of any liability is limited to €1.250.000. (To be more **proportional and favorable**).*
 - *The contractor's liability for other damages is limited to 4 times the amount of the agreed upon price of the corresponding PCP phase where the breach occurred.*
 - These limitations of liability do not apply in exceptional and seriously culpable situations **such as** intent or gross negligence by contractor or staff and/or breaches of IPR (see article 21.8)



TD9. Rate/cost differentiation

- TD.9 FINANCIAL FORM asks for a cost breakdown for each of the PCP-phases
- Please be aware of the following about the indicated costs:
 - PCP-phase 1 is an actual cost breakdown, while the breakdown for phase 2 and phase 3 is an estimate.
 - Hourly costs/rates for R&D resource categories, for instance personnel, are not specified deliberately to allow contractors to differentiate (e.g. junior/medior/senior) as they see fit.
 - These rates are also binding for phase 2/3, meaning that they cannot be increased later during the project.



Selection criterion 12: ICT capability.

Question PO-057-21

We assume that the requested reference for ICT capability may also concern a product reference rather than a single project reference, provided that the product demonstrates the organisation's ICT capability to support the operationalisation and upscaling of information products; including both back-end processing and front-end delivery. In this example case, the product has been contracted by multiple clients, with a combined contract value exceeding €500,000, and includes ongoing operational delivery. Please confirm that this interpretation is acceptable.

Answer

Please refer to Section 3.3 Selection criteria of TD1 Request for Tenders, criterion 12. We **accept your interpretation** as long as the projects (project portfolio) collectively serve or support the **same IT solution/product**.

Implications for Tenderers/Consortia:

- **Selection criterion 12 asks for:** Description of at least **one project (or product)** in the last 5 years referring to ICT capability to support the operationalisation and upscaling of information products — both in back-end processing (data management, automation, integration) and in front-end delivery (user access, interfaces, services)
- *Please keep in mind that the product has to comply with the full description given in the tender documents and the referenced project all refer to the **same IT solution/product***



After PCP WISE Phase 3.

Many questions were raised about “What happens after PCP WISE?”

- After Phase 3 (or earlier discontinuation), the PBG receives an **irrevocable, royalty-free, non-exclusive license** to use the developed technology **up to TRL7–8**, for **indefinite time**, including access to the background/sideground IPR needed to operate the solution.
- This license **does not include** future versions, bug fixes, maintenance releases, or new features developed **after** PCP WISE.
- The PBG may grant (or require contractors to grant) **non-exclusive FRAND licenses** to third parties for exploitation of the PCP-developed results (up to TRL7–8), without sublicensing rights.
 - **Fair, Reasonable and Non-Discriminatory.** This will be determined in mutual agreement during the PCP, depending on the developed solution
- During the PCP, the parties will **clarify which components** of the solution fall under the fixed IPR framework, based on the developed architecture. The full IPR conditions themselves **are predetermined** in TD1/TD2.



After PCP WISE Phase 3.

- PCP WISE stimulates further development beyond Phase 3
- Contractors are **are obliged to commercially exploit** the PCP-developed results for at least **4 years** after the PCP ends.
- The solution developed during PCP WISE (up to **TRL7–8**) must remain **obtainable for future buyers**, e.g.:
 - through **Public Procurement of Innovation (PPI)**
 - or through **any other means of procurement** by water authorities who wish to procure the solution.
 - This also includes new added features that may be interesting to the PBG
- After the PCP ends, contractors are **free to continue developing, customising, and upgrading** their solution in any direction they see fit. These **post-contract developments** remain fully owned by the contractor and are **not** covered by PBG's license rights.



What's next?

- The definite revision to the liability clauses is still under formal approval.
- This will be uploaded, along with the revised tender documents (including changes according to the information notice)
- The entire Q&A information notice can be downloaded from the [e-Procurement platform](#)



Matchmaking Platform

Melissa Campagno, G.A.C. Group



Why join the Community Platform?



Join our Community
Networking &
Matchmaking platform

Your Gateway to the PCP WISE journey!

- **Stay in the loop:** Get the latest updates with daily digests, event alerts, and curated learning resources.
- **Connect and collaborate:** Schedule meetings or start chats with PCP WISE Buyers and like-minded suppliers from the community.
- **Showcase your strengths:** Create a standout supplier profile to highlight your company, technologies, and innovative solutions — and grow your network.
- **Join the conversation:** Take part in interactive online events and activities to support the scale-up, replication, and uptake of the PCP WISE innovation solutions



Why is the platform hosted on ENRICH Global?

ENRICH GLOBAL – A dynamic European and international network connecting innovation stakeholders across different thematic communities. Increased visibility beyond the boundaries of the project.

Why is it important for you?

Increased visibility:
Position your organisation within a broader ecosystem of European innovation players.

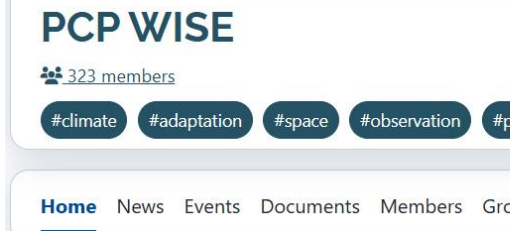
Inter-community connections: Engage with members of related thematic groups

Knowledge & synergies: Access shared resources, analyses and events covering various topics and sectors.

New partnerships: Identify opportunities for collaboration beyond PCP WISE — across projects, sectors and borders.



Who is the PCP WISE Community Platform for?



SUPPLIERS

SMEs & startups

Large companies

RTOs

REPLICATORS

Public from national, regional, and local levels

Water authorities & Environmental agencies

Private buyers

FOLLOWERS

EU-funded projects, networks & initiatives

EO, Climate and Innovation Procurement Experts

Sustainable end-users & communities



Interact on the PCP WISE Community Platform



Join us!

- **Supplier ↔ Buyer exchanges** under supervision (according to EU rules: fairness, transparency, non-discrimination) via un **protocol**
- **Supplier ↔ Supplier free exchanges**
 - Visibility for your organisation
 - Find partners & complementary expertise

***Consortia** : recommended but **non mandatory** (a supplier can respond alone)*

Create your
member profile



Schedule a
meeting with a
member



Start a
conversation
with a member

Any questions? Doubts? Watch our Demo to learn how to navigate on the PCP WISE Community Platform!



Calling for PCP WISE Replicators & Followers



Join our Community
Networking &
Matchmaking platform

- **Replicators** Regions, cities, water & environmental agencies, etc., external to the PCP WISE consortium interested in taking part in replicability and scalability activities
- **Followers** Networks, associations, programmes, projects and initiatives committed to support PCP WISE's communication and dissemination efforts, widen its visibility, and maximise its impact



Take part in the Stakeholder
Observatory Group (SOG)
&
Have your say in the PCP
WISE Journey!



Where to find the PCP WISE Community Platform?

Join us and identify yourself in one of the groups!

You can join a stakeholder group (Suppliers, Replicators, Followers) within the Community and interact directly with potential partners!





Questions?



Closure