

#	Location	Question	Answer
IW-001	PCP WISE second info webinar	Is there a way to get access to the first webinar?	<p>Yes, please see the website of PCP WISE: Call for Tenders – PCP WISE - Check the Community Platform</p> <p>It can also be rewatched through our PCP WISE Youtube channel: https://youtu.be/2rWN558iUIY?si=6mDxSBXSkVVyO2e</p>
IW-002	PCP WISE second info webinar	If a consortium member decides to withdraw from the consortium how can the remaining part of the consortium then proceed to phase 2/3?	<p>Please note that modifications in the consortia and/or subcontractors will be allowed where there are (alternatively):</p> <ul style="list-style-type: none"> - Exceptional and duly justified reasons that could not be foreseen apply; and/or - A new contractor replaces the one to which the contracting authority had initially awarded the contract as a consequence of an universal or partial succession into the position of the initial contractor, following corporate restructuring, including takeover, merger, acquisition or insolvency, of another economic operator that fulfils the criteria for qualitative selection initially established. See section 5.5. Contract implementation of TD1 Request for Tenders. <p>Please note: It is difficult to duly justify as exceptional and unforeseeable the will of a consortium member to withdraw. Please make sure that all the members of your consortium understand that PCP Wise covers three phases. Only due to exceptional reasons will the consortium be allowed to be modified.</p>
IW-003	PCP WISE second info webinar	TD11: Does document TD11 need to be signed by all consortium members?	<p>TD11 Consortia Statement must be signed by all (each member) of the consortium, in case of a joint tender (i.e. where there are several parties, more than one). If there are more 3 in the members, add the number of tables as needed. Please make sure that all the documents are validly signed by a duly authorized person(s). See section 4.1. Format of TD1 Request for Tenders.</p>

IW-004	PCP WISE second info webinar	TD12: Does TD12 need to be filled in by all members of a consortium? Or only by those that have projects linked to the CV requirements?	TD12 (and the CVs) must be submitted by the consortium member that complies with the particular selection criteria. I.e., the consortium, TOGETHER, must comply with all the selection criteria. It is not necessary that each consortium member complies with each of the selection criteria separately.
IW-005	PCP WISE second info webinar	Language: Trade Register certifications, do they need to be translated to english?	Yes all documents have to be in English. However, it does not need to be an official translation. If you wish to submit your trade register certification in your own language, please make sure to submit the original document in your language, plus a simple translation.
IW-006	PCP WISE second info webinar	Do you mean by 'envelopes' the tender documents need to be send by mail or electronically ?	The envelops are electronic archives set in the electronic Platfom Tuttogare pcp-wise.tuttogare.it. Envelope is just the public procurement taxonomy.
IW-007	PCP WISE second info webinar	Language: Do you need the documents (e.g. trade register) in english? or is it ok if it is in spanish?	Please refer to question #IW-005.
IW-008	PCP WISE second info webinar	TD11: Can TD11 be signed via DocuSign from all partners?	It can. As long as the person signing has the powers to bind the company (appear in register of TRADE REGISTER or you attached adequate proxy IN ENVELOPE A). See section 4.1. Format of TD1 Request for Tenders.
IW-009	PCP WISE second info webinar	CV's: Are CV's in World Bank format sufficient?	As long as we can extract the information that we need for the selection criteria the format is free to choose. (We would appreciate if you can highlight the relevant experience related to the selection criterion). The section in the platform where you can upload the CVs in the envelope tells you which digital formats are accepted
IW-010	PCP WISE second info webinar	TD12: Wil: each partner prepare a separate document or one for all partners? in the case for separate files the limit is still 4 pages per file?	Only one TD12 is filled in and signed (by all members) per consortium demonstrating that ALL TOGETHER comply with the particular selection criteria. Please add as many tables as reference cases you need to indicate. Under "Complies with selection criteria", indicate the selection criterion number you want to demonstrate with the particular reference. We can confirm that in case of multiple files, the limit is 4 pages per file. For more information, please see live explanation in webinar (https://www.youtube.com/watch?v=GfpMA3LurSA).
IW-011	PCP WISE second info webinar	CV's: Are the CVs expected in a specific format (e.g. Europass)?	Please refer to question #IW-014.
IW-012	PCP WISE second info webinar	TD10 ESPD: Do we need also to include supporting documents as proof?	Just the registration in your respective TRADE REGISTER/CHAMBER OF COMMERCE
IW-013	PCP WISE second info webinar	TD12 - is there an example available or guide how to fill it in?	No, we do not have an example. Please see the answer to question #IW-010.

IW-014	PCP WISE second info webinar	Could you please advise where we should submit Selection Criteria 14 and 15?	Envelope A. Please carefully read section 4.1. Format and 4.4. Checklist of documents and proof of TD1 Request for Tenders.
IW-015	PCP WISE second info webinar	TD11 - In the table, can we replace "Member of the consortium #" with actual company name?	Yes, you can replace this text with the company name, or you can decide to enter the company name in addition to this text. As long as it is clear for us to indicate which companies are part of the consortium and which company is the consortium leader.
IW-016	PCP WISE second info webinar	TD10 ESPD requires a lot number. Which is that? Can we put "Not applicable"?	Indeed, PCP WISE has no division in lots, so LOTS are not applicable under PCP WISE.
IW-017	PCP WISE second info webinar	CV's: There are different CV Europass formats, can we choose a format?	Please see the answer to question #IW-014.
IW-018	PCP WISE second info webinar	TD10 ESPD: In our national tool when we add xml it brings up an error that the EDM version cannot be classified either as V1 nor as V2	You may, alternatively, fill the ESPD in handwriting (by downloading, printing, filling in, signing an then uploading the PDF) or use another visor such as: https://visor.registrodelicitadores.gob.es/espd-web/filter?lang=es
IW-019	PCP WISE second info webinar	In Section 4.2 Technical section, you mention that apart from the technical plan and project plan, the technical offer should also include a draft business plan and a risk assessment plan. These plans refer to the respective group of cells C2 and C3? If yes, all the analysis should be within those cells of the aforementioned groups?	Yes, this correct.
IW-020	PCP WISE second info webinar	Is there any characters limit per section?	As long as the page limitations are complied with, it is up to the tenderers to decide how to fill in each section.
IW-021	PCP WISE second info webinar	Language: Do we need to translate the documents e.g. trade register, from spanish to english?	Please see the answer to question #IW-005.
IW-022	PCP WISE second info webinar	TD12: Consortia statement, related to projects. Do all consortia members need to fill it in or only those having projects replying to certain criteria?	Please see the answer to question #IW-010 and #IW-004.
IW-023	PCP WISE second info webinar	TD8: Where exactly can we explain in detail our workplan. methodology etc.?	Filling in detail TD8 sections Validity of the Technical Approach and Quality of the Tender. Please, do not modify the tender. Please, comply with the page limitation, the font and the spacing.
IW-024	PCP WISE second info webinar	TD9: In case of a consortium do we provide one table for the whole consortium or one table for each member of the consortium?	Under TD9, please fill in a table and a price per phase for the whole consortium.
IW-025	PCP WISE second info webinar	TD9: In the budget section, the total price with shared IPR is the total value of the proposed product? If yes, where do we provide the exclusive development price?	Please fill the tables of TD9 as they are, do not modify that table. There is no need to provide the exclusive development price.

IW-026	PCP WISE second info webinar	TD12: Can more than one partner expose a reference for the same selection criteria? Or can we expose more reference projects for the same selection criteria?	Yes, that is possible, but it does not lead to a higher score. Only one good, comprehensive reference per selection criteria is needed to qualify.
IW-027	PCP WISE second info webinar	VAT: In a consortium with members from different countries, countries may have different VAT. How is the total incl. VAT calculated?	<i>"ince all Contractors will be paid by the Lead Procurer (hWh) by way of centralised payments, and as hWh is based in the Netherlands, EU rules and the valid Dutch VAT legislation will be applied. I.e., the VAT regime(s) will be the VAT regime of hWh. Please refer to Section 4.3 Financial section of TD1 Request for Tenders. The currently applicable VAT rate in the Netherlands for the services concerned is 21%. Please refer to Section 4.3 Financial section of TD1 Request for Tender. - See also: https://www.beleestingsdienst.nl/wordpress/wp-content/uploads/2018/08/beleestingsdienst/buizingsadvies-2018-01-01-2018-01-01.pdf</i>
IW-028	PCP WISE second info webinar	Infowebinar 2: Discrepancy between the ITT and TD08: "A.4.2. Explain briefly in TD8 point 5 how you intend to comply with public sector regulations regarding the use case domain." Point 5 in TD08 concerns Professional Secrecy, so not correct. Could you please clarify?	It is a detected clerical mistake: Referrals to weighted award criteria under point 5 should be understood as referrals to point 4.
IW-029	PCP WISE second info webinar	TD9: Please explain how the discount rate offered is scored in the evaluation	The formula evaluates the price that a tenderer has offered under TD9. That price should include this "IPR discount". There is no need to make your discount rate explicitly. In practical terms, the price offered should be below the maximum and the minimum cap indicated under section 3.6. Evaluation procedure of TD1 Request for tender.
IW-030	PCP WISE second info webinar	VAT: You mention that the Dutch VAT legislation will be applied. I.e., the VAT regime(s) will be the VAT regime of hWh. Can you confirm that the VAT rate used in this case is 21%?	Yes, the Dutch VAT rate is 21%.
IW-031	PCP WISE second info webinar	TD9: Is it possible to apply price indexation in the next phase?	We are not considering indexation in this PCP. Please note that in filling in TD9, tenderers need to indicate an estimated price for Phase 2 and Phase 3, which will be considered the new maximum cap if the contractor makes it to the subsequent phase. See section 3.6. Evaluation procedure. If in doubt, the best course of action is to be prudent.
IW-032	PCP WISE second info webinar	TD9: Regarding the overhead costs, do you propose any specific fixed figure/percentage or any threshold that we need to abide by?	No, we do not propose any figure/percentage or threshold. Please consider that it is an R&D project. Main costs should be in Personnel incl. hourly rates.
IW-033	PCP WISE second info webinar	T&C: Please specify the modification of the liability clause in article 21	During the webinar the modification of the liability is specified. The modification will also be duly published and disseminated so that everybody has access to the information.

IW-034	PCP WISE second info webinar	TD9: In the personnel category of the budget, do we need to refer to specific names, stemming from the CV's that we will provide, or only roles ?	In the cost break down tables under TD9, just categories is enough.
IW-035	PCP WISE second info webinar	Would it be possible to share the docx template to fill for the proposed project ?	Please find the documents here in our e-Procurement platform: pcp-wise.tuttogare.it . You can find all the templates in the file pcp-wise-tender-documents-part-2.docx
IW-036	PCP WISE second info webinar	e-Procurement platform: In case of a Consortium can you confirm that only the Prime must be have the account registration?	<p>The lead tenderer is the one who needs to register and submit the tender. The other members of the consortia can register to the platform for information purposes.</p> <p>Therefore indeed it is mandatory for the lead tenderer, since only this lead tenderer SHOULD be the one to submit the tender.</p> <p>Please make sure that the rest of the members of the consortium DO NOT submit the tender and/or documentation in the platform, as this might cause disqualification.</p>
IW-037	PCP WISE second info webinar	e-Procurement platform: All members of the consortium have to have the role of "joint tenderer"?	Yes, in the tender submission page within the Tuttogare e-Procurement platform, you can select the role "joint tenderer" for all members of the consortium. The most important part however is to correctly fill in TD11, the consortia statement and TD10, the ESPD.
IW-038	PCP WISE second info webinar	TD10: How about the ESPD files in the case of consortium - can we merge the files?	<p>Please, submit a TD10 ESPD per member of the consortium. We would prefer if you did not merge the files (as it is easier to manage).</p> <p>In order to submit multiple files in the same section, please use one compressed file (for example a .zip file) containing all the separed files.</p>
IW-039	PCP WISE second info webinar	How about the differente chamber of commerce documents? Also combine as one document?	<p>We would prefer if you did not merge the files (as it is easier to manage).</p> <p>In order to submit multiple files in the same section, please use one compressed file (for example a .zip file) containing all the separed files.</p>

IW-040	PCP WISE second info webinar	Is there a possibility of deadline extension?	<p>We fully understand that the complexity of a project like PCP WISE brings challenges and questions. However, please bear in mind that PCP WISE is an EU-funded project under Horizon Europe, which means the PCP WISE Consortium is bound by strict deadlines set by the European Commission.</p> <p>Key points to consider:</p> <ul style="list-style-type: none"> - Firm deadlines: The project timelines are fixed by the EC. While we have tried to create some flexibility between phases, the overall schedule cannot be altered without significant consequences. - Impact of extension: The current timelines are already very tight. Extending the deadline for proposal submission would inevitably push the start of Phase 2 into July—a major holiday period in several countries. This would create even greater difficulties for both internal evaluators and Contractors, rather than solving the issue. - Equal playing field: The submission deadline of January 7 applies equally to all parties, ensuring fairness and transparency in the process. - Tender publication: The tender was published in September, giving tenderers four full months to prepare, with now over one month remaining, even though we acknowledge this period includes holidays. - Liability clause clarification: The argument that uncertainty regarding the liability clause requires an extension we deem not viable. We shared the draft proposal on this clause well in advance, so all interested parties were aware of our intentions. Moreover, this did not prevent consortia from continuing to work on their proposals during this time. <p>Our position: For these reasons, we deem it necessary to keep the deadline firm at January 7. We regret that we cannot accommodate the request for an extension, but this decision is essential to maintain the integrity and feasibility of the project schedule.</p>
IW-041	PCP WISE second info webinar	Is it ok to include new SMEs in the consortium ?	<p>This is possible up until the submission of the proposal. After submission, only under unforeseen circumstance, a consortium member can be replaced. Please refer to the answer to question #IW-002.</p>
IW-042	PCP WISE second info webinar	There are still a lot questions and answers to be given. Can the deadline be extended with a few weeks?	<p>Please see the answer to question #IW-040.</p>

IW-043	PCP WISE second info webinar	Could you give some examples of good "Proof of availability of testing facilities and necessary materials and/or equipment (selection criteria 16)"? i.e Pictures? Invoices of the material or/and equipment? rental note? writings of the property of the building? Thanks	See section 3.3. Selection criteria of TD1 Request for Tenders: "Description of the testing facilities, of the servers, etc., as well as property documents and/or renting invoices".
IW-044	PCP WISE second info webinar	T&C: In the draft revised liability clause there seems to be an erroneous reference: in the last sentence of Article 21.11 Article 21.5 is referenced, should it be Article 21/Article 21.11?	The reference in article 21.11 to 21.5 in the draft revised liability is correct.
IW-045	PCP WISE second info webinar	Is it the need to cover all 6 cases . How to look for the group who cover few cases which are related to the different regions	Yes, you need to cover all the five usecases in your proposal.
IW-046	PCP WISE second info webinar	License: To confirm our understanding: the group will receive a perpetual license to use the system, but this does not include access to, or require us to maintain, the operational environment for the PBG. Is that correct?	We confirm that the perpetual licence rights of the PBG only covers the right to use the solution as delivered at the end of Phase 3, so it covers up until TRL7 or 8 (or up to the point it was developed by Contractors not passing Phase 1 or phase 2), with any continued hosting, maintenance, or data services to be subject to a separate agreement. In any case, Please note that in any case you do have a mandatory obligation of further commercialising the solution once the PCP WISE is over.
IW-047		License: {Referral to question #IW-046.} This question is very interesting... can you please answer??	Please see the answer to question #IW-046.

IW-048	PCP WISE second info webinar	License: I am confused: the former speaker conveyed that the license policy was limited to the phases of which the contractor participate, now we hear that the license is unlimited in time	<p>The license is granted for an indefinite period as specified in TD1, but its scope is limited to the results that each contractor has produced during the PCP (for example: the results up to and including Phase 2 if that contractor did not proceed to Phase 3, or up to and including Phase 1 if the contractor did not proceed to Phase 2, and up to and including the results of Phase 3 if the contractor progressed to Phase 3). These results are therefore licensed for an indefinite period, but any further development based on those results (for example, if the contractor further develops the solution up to TRL 9 and commercialises it) is not covered by the license. If the buyers decide, after the PCP-WISE project, to acquire the commercial product from the supplier, a new procurement procedure will need to be conducted.</p> <p>Please note: there is however, an obligation for the contractor to apply FRAND (fair, reasonable and non-discriminatory) conditions for future licensing.</p>
IW-049	PCP WISE second info webinar	License: Does the PBG have sufficient rights under the license granted in the framework agreement to use the product independently, or will they need to procure the product from the supplier during the commercialization phase?	Please see the answer to question #IW-048.
IW-050	PCP WISE second info webinar	In the Selection Criteria 14, Could a tenderer be in compliance with it by presenting various CVs of legal personeel who are participating in a two-year old R&D European Project (not finished yet) adresssing the 3 required topics including AI, IPR and European Interoperability Standards?	Please see criterion 14 of section 3.3. Selection criteria of TD1 Request for Tenders: <i>"One CV of an expert with legal knowledge in the fields of AI, IPR and European Interoperability Standards. The CV will specifically indicate <u>at least 2 projects</u> in which these aspects were fundamental in the last 5 years. It is possible to submit various CVs who in combination have the knowledge and experience of over 5 years".</i>

IW-051	PCP WISE second info webinar	Another question regarding the acceptance, of the product after a phase: can this be mapped against the KPI's specified in the technical form and can a deadline for acceptance be added to the text (for example 7 days after completion) to ensure objectivity and a streamlined process?	<p>Please note that the objective criteria is:</p> <p>If the reports have been submitted on time.</p> <p>If the monies have been allocated to the planned objectives.</p> <p>If the monies have been allocated and the work has been carried out according to the compliance criteria (place of performance, public funding and R&D definition criteria).</p> <p>If the work has been carried out in compliance with the provisions of the contract (including in particular verification if the contractors have duly protected and managed IPRs generated in the respective phase).</p> <p>This will be evaluated against the weighted award criteria and subaward criteria (as finetuned for each phase).</p> <p>You can find in section 2.6 Timeline of TD1 (Request for Tenders), the intended timeline including the assesment steps and the periods for presenting the reports and/or making demonstrations and providing the assessment, as well as the notification of successful or satisfactory completion. The PCP WISE Consortium will employ its best efforts to review the deliverables as quickly as possible.</p>
IW-052	PCP WISE second info webinar	Can you share the link to the matchmaking platform?	https://egcp.enrich-global.eu/communities/pcp-wise
IW-053	PCP WISE second info webinar	TD12: Do we have to prepare one file per partner and combine them for submission or one file in general?	<p>Please see the answer to questions #IW-010 and #IW-004.</p> <p>In addition: in the case of multiple files, please use one compressed file (for example a .zip file) containing the different files.</p>
IW-054	PCP WISE second info webinar	TD9: Can the discount in section 2.7 of the Tender Profile be quantified?	Please see the answer to questions #IW-025 and #IW-029.
IW-055	PCP WISE second info webinar	Will the questions that are now asked during the webinar (orally) and answered be included in a clarification note?	<p>Yes, we need to provide full transparency also to tenderers not attending this session.</p> <p>Please be aware that answers will be formal when published as was mentioned in the 'housekeeping rules slide'</p>
IW-056	PCP WISE second info webinar	Language: Translations of such documents need time. the current deadline is too tight. Especially considering the Holidays in between. Is there a possibility of an extension?	<p>Please provide the original and a simple translation. It does not have to be an official translation and therefore we think this is not a reason for extension.</p> <p>Please also refer to the answer to question #IW-005.</p>

IW-057	PCP WISE second info webinar	Language: Do you mean an official translation. I'm sorry I do not understand	Please provide the original and a simple translation. It does not have to be an official translation. Please also refer to the answer to question #IW-005.
IW-058	PCP WISE second info webinar	TD9: should we provide the same price for different partners from the same country?	Please provide only one price for ALL the partners in the consortium . Please see the answer to question #IW-024".
IW-059	PCP WISE second info webinar	The discussion about liabilities put many processes on hold, so we lost 3 weeks... Please postpone	Please see the answer to question #IW-040.
IW-060	PCP WISE second info webinar	"I concur with an extension "	Please see the answer to question #IW-040.
IW-061	PCP WISE second info webinar	An extension of one week can cause such a disruption?	Please see the answer to question #IW-040.
IW-062	PCP WISE second info webinar	A deadline a week later would indeed be appreciated.	Please see the answer to question #IW-040.
IW-063	PCP WISE second info webinar	Could you give some attention to the mentioned PP coefficients in the financial evaluation formulas (due to discrepancy in table and legend), and how is the second formula evaluated compared to the first formula towards the 10 points	Both formula's together are awarded towards the 10 points. As stated in 3.6 of TD1, the first formula contributes to 30% of the score and the second formula to 70%. To avoid any misunderstandings, we have clarified the explanation in section 3.6 Evaluation Procedure the Request for Tenders (TD1). Please refer to the updated version of section 3.6. The additions are just simple explanations on how the calculations based on the published formula were going to be made internally by the FEC once the Envelope C was opened.

IW-064	PCP WISE second info webinar	TD9 VAT: <i>Referral to what has been said in the webinar</i> : But as members of the EU, the VAT is not applicable. Is this correct?	Since all Contractors will be paid by the Lead Procurer (hWh) by way of centralised payments, and as hWh is based in the Netherlands, EU rules and the valid Dutch VAT legislation will be applied. I.e., the VAT regime(s) will be the VAT regime of hWh. The currently applicable VAT rate in the Netherlands for the services concerned is 21%. Please refer to Section 4.3 Financial section of TD1 Request for Tender. - See also: https://www.belastingdienst.nl/wps/wcm/connect/bldcontenten/belastingdienst/business/vat/vat_in_the_netherlands/calculating_vat/reverse-charging_vat
IW-065	PCP WISE second info webinar	Can you provide a budgetting example please?	Please follow the instructions under TD9. Create tables and information IN THE PROPER FIELD of the respective tables to provide with the information regarding binding unit prices for all foreseeable items for the whole duration.